



Purchasing Services
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February 28, 2017

Invitation to Negotiate No.	17-14-MH
Entitled:	Firewall and VPN Services for USF System
Opening Date:	March 28, 2017 at 3:00 p.m.

Addendum No. 2

Review the following changes/additions/clarifications to Invitation to Negotiate (ITN) No. 17-14-MH Firewall and VPN Services for USF System to be addressed in submitted proposals:
Below are the vendor questions that USF received regarding ITN 17-14-MH, USF responses are in red.

Vendor Questions for ITN 17-14-MH

1. Is NSX currently implemented?

NSX is not currently implemented. We are beginning to work with it, but we do have VMware and Hyper-V environments.

2. Would SP WAN tools be considered?

Please list any capabilities that you have though it may not work with our environment.

3. Should we include pricing?

Please include pricing for any products you propose. Price may be a differentiator, but we don't expect final pricing.

Addendum #2

4. What is the timing of the implementation?

Within 6 months to 1 year to begin replacing equipment that are end of support or experiencing performance degradation. However, we expect that this project will entail multiple years to replace all of the equipment encompassed in this design.

5. How many test scenarios does USF anticipate using for the environmental testing?

We intend to test every feature in the requirements document provided. Test scenarios have not been designed but we will work with the selected vendors to test all features to ensure they perform as expected.

6. What is the specific test equipment USF will use during the environmental testing?

We will use equipment currently in our environment. General purpose network equipment.

7. Would USF like vendors to include Pro Services in the proposals?

This will depend on the vendor and product solution that is selected. If there are no existing automated migration tools available for migrating our existing policies, then Pro Services will be required. We expect this to be negotiated as we proceed through the ITN.

8. How many rules are contained within the 6000 policies?

We currently have 6000+ rules in our datacenter environment alone. Additionally, those rules may contain multiple sources and destinations, so in JunOS that's roughly 40,000 lines of just rules.

9. Is USF interested in policy management?

Yes. A GUI interface is required for policy management to manage all of the expected equipment. Ease of use will be critical during evaluation.

10. Are we quoting appliances and product from the diagrams on pages 23-24?

Are the quantities of interfaces and appliances in the diagrams what should be quoted? Is there a more specific list of min/max interfaces etc.?

At this stage of the ITN, we are expecting to receive from the vendors a list of products and product lines that are well suited to the topologies identified on pages 23-24. We don't expect a Bill of Materials with exact quantities to replicate these topologies, but rather a solution that is capable of providing the required features given the topologies illustrated on pages 23-24.

11. Is there a preferred State / Government contract USF uses or must use for procurement?

No, there is not a specific State or Government contract USF must use for procurement. Through this competitive solicitation process USF is seeking to establish a contract with the awardee(s) based on the equipment and services that are described in the ITN specifications, this process replaces the need/option to buy off of an existing Government or Consortium agreement.

12. What State / Government contract does the Product and appliances need to be listed?

Refer to the answer to question 11.

13. Will there be a structured agenda for the product POC? i.e. a checklist of required features and performance that will be checked off as testing is implemented?

Yes. All of the requirements outlined in the ITN document will be evaluated for each selected vendor.

Note: **Please note receipt of this addendum by signing and returning with your proposal response**

Authorized Signature & Date

Print Name

Company Name