

## SINGLE SOURCE CERTIFICATION

Authority is requested to make the following purchase under the provision of USF System Regulation USF4.02010(IV)(A)(2)(b) as a non-competitive purchase available from only one source. By submitting this form, department acknowledges that existing [exemptions](#) will not apply to this purchase. Single source requests exceeding \$75,000 must be signed by a Procurement Director and posted publicly for (3) business days.

DATE: 02/22/2023

ITEM(S): Sorinex Power Racks and accessory equipment

PRICE: \$ 366,024.66 FUND #: \_\_\_\_\_

SUPPLIER ID: \_\_\_\_\_ REQUISITION#: \_\_\_\_\_

SUPPLIER NAME: Sorinex Exercise Equipment, Inc.

FEDERAL GRANT:  Y  N

**In your words, describe the equipment, commodity, or contractual service. Explain how these specifications are essential to the accomplishment of your work:**

Sorinex Exercise Equipment, Inc. makes specialized strength and conditioning equipment that manufactures strength equipment for a large percentage of universities and professional teams. They have multiple patented items, 5 of which we are looking to purchase (BullDog Pad, Adjustable Jammer Arms, J-Squat, Center Mass Bells and Triphasic Bars). Quality strength equipment is essential to our facility as we service over 400 athletes daily in our room.

**In your own words, describe the reason(s) the item is not subject to competition from other sources and how the stated specification(s) restrict the requisition to only one supplier. Description may include unique features/compatibility/specifications/availability/delivery time frame etc. (Note: Price is not a valid reason).**

Sorinex owns multiple patents that make them the only manufacture that makes those items in which we need to train our athletes at the highest level. Their ability to customize every piece of equipment to fit the smaller size of our room is essential, as we have a smaller and narrower facility than the average D-1 university. We would also like to have continuity within all 3 weight rooms in athletics, for inventory and maintenance needs. Continuity would also help with our coaches write training programs for athletes that can be applied in any room in athletics, as we have multiple teams that train out of two different rooms weekly.

**In your own words, describe the due diligence conducted to validate this supplier as Single Source. Description SHOULD list all other suppliers with item(s)/service(s) with similar functions, your efforts to identify other suppliers, and why these suppliers would not qualify to submit a competitive quote.**

We have reached out to Sorinex's closest competitors, Rogue and PLAE. Due to the patents held by Sorinex, Rogue and PLAE can't manufacture some of the items we need on each rack. Both Rogue and PLAE can customize each rack, within patent limits, but the manufacturing time with them is significantly longer and they have less flexibility on install dates. We also want continuity of manufacturer/equipment in each room and this weight room is the last weight room we have with different brands/types of equipment.

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**Approved By (Procurement) DATE**  
Authority: USF4.02010(IV)(A)(2)(b)

START 3/2/2023 END 3/7/2023  
**PUBLIC POSTING DATES**

Last Modified: 05/10/2021

### OFFICE OF THE UNIVERSITY CONTROLLER, PROCUREMENT SERVICES

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