



**USF Board of Trustees  
Governance Committee**

Friday, October 21, 2022  
Microsoft Teams Meeting

*Trustees:* Will Weatherford, Chair; Sandra Callahan, Michael Carrere, Mike Griffin, Melissa Seixas

**A G E N D A**

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|------|---|------------------------|
| I.   | Call to Order and Welcome   | Chair Will Weatherford |
| II.  | New Business – Action Items   |                        |
|      | <b>FL 101 – <a href="#">Linking Industry to Nursing Education (LINE) Fund Proposals</a></b> | Dean Usha Menon        |
| III. | Adjournment   | Chair Weatherford      |

**Agenda Item: FL 101**

**USF Board of Trustees  
Governance Committee  
October 21, 2022**

**Issue:** Linking Industry to Nursing Education

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**Proposed action:** Approve LINE proposals to be submitted to the Board of Governors

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**Executive Summary:** The Linking Industry to Nursing Education (LINE) fund provides an opportunity for each state university to receive dollar-for-dollar matching funds to match contributions from a healthcare partner. Gift funds and matching funds may be used for any of the following priorities: student scholarships, recruitment of additional faculty, purchasing or repairing equipment to support the delivery of nursing education, and/or updating nursing simulation centers. Two LINE proposals have been awarded this year by the Board of Governors for a match with healthcare partners for a total amount of \$915, 911. The two LINE proposals from USF below will request the remaining funding in the LINE Project from the Board of Governors. The proposals are described below:

1. Johns Hopkins All Children's Hospital will partner with USF College of Nursing to provide scholarship support for our nursing students. With a scholarship gift to support Bull Nurses matched by Florida's LINE fund, the college will create a cohort of Johns Hopkins All Children's Hospital Scholars. As part of a cohort program, Johns Hopkins All Children's Hospital could host recipients at special events, meet with scholars around focused topics, and give special tours of Johns Hopkins All Children's Hospital facilities. These types of interactions help foster a collegial, mutually beneficial relationship for students with one another and with Johns Hopkins All Children's Hospital. Additionally, Johns Hopkins All Children's Hospital would like to award the scholarships to those from underserved communities who would be dedicated to pediatric nursing careers long-term. (\$200,000 total)
2. HCA Healthcare West Florida Division will partner with USF College of Nursing to provide scholarship support for our nursing students. With a scholarship gift to support Bull Nurses matched by Florida's LINE fund, the college will create a cohort of HCA Healthcare West Florida Division Scholars. As part of a cohort program, HCA Healthcare West Florida Division will host recipients at special events, meet with scholars around focused topics, and give special tours of HCA Healthcare West Florida Division Hospital facilities. These types of interactions help foster a collegial, mutually beneficial relationship for students with one another and with HCA Healthcare West Florida Division. Additionally, HCA Healthcare West Florida Division has partnered with USF College of Nursing to help support tutoring and student success. In response to student feedback and national surveys, counseling, career transition support services, and rapid response tutoring and mentoring are the most effective ways to empower the next generation of nurses to pursue their degree with confidence. (\$310,000 total)

3. **Financial Impact:**

LINE Proposal: *Johns Hopkins All Children's Hospital & USF College of Nursing*

**Program Cost: = \$200,000**

Cost for 2-year scholarships = \$200,000

LINE contribution (dollar for dollar match) = \$100,000

Healthcare partner contribution = \$100,000

LINE Proposal: *HCA Healthcare West Florida Division & USF College of Nursing*

**Program Cost: = \$310,000**

Cost for scholarships = \$100,000

Cost for student success support = \$210,000

LINE contribution (dollar for dollar match) = \$155,000

Healthcare partner contribution = \$155,000

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**Supporting Documentation Online (please circle):**  **Yes**  **No**  
**Prepared by:** Brittany Sheehy, Chief of Staff, USF Health College of Nursing



**State University System  
2022-2023 Linking Industry to Nursing Education (LINE) Fund  
Proposal Form**

<b>University:</b>	University of South Florida
<b>Healthcare Partner:</b>	Johns Hopkins All Children’s Hospital
<b>Date Proposal Approved by University Board of Trustees (proposals must be approved by the Board of Trustees before consideration by the Board of Governors):</b>	x/xx/xxxx
<b>Amount Requested:</b>	\$100,000
<b>University Contact (name, title, phone, &amp; email):</b>	Usha Menon, PhD, RN, FAAN, Dean and Senior Associate Vice President, 813-974-9091, <a href="mailto:Umenon@usf.edu">Umenon@usf.edu</a>
<b>Please check the boxes below as appropriate:</b>	<i>All boxes must be checked in order to be eligible to participate.</i>
<b>Healthcare partner making contribution is located in and licensed to operate in Florida?</b>	<input checked="" type="checkbox"/> Yes
<b>Healthcare partner making contribution is a health care provider as defined in Section 768.38(2), Florida Statutes?</b>	<input checked="" type="checkbox"/> Yes
<b>Nursing programs met or exceeded a first time NCLEX passage rate of 70% for the prior year based on the 2022 Accountability Plan?</b>	<input checked="" type="checkbox"/> Yes
<b>The funds will be used for an eligible purpose per Section 1009.8962, Florida Statutes?</b>	<input checked="" type="checkbox"/> Yes

**USF College of Nursing Proposed Opportunity in Partnership with Johns Hopkins All Children’s Hospital: Student scholarships that would create a cohort of Johns Hopkins All Children’s Hospital Scholars. Johns Hopkins All Children’s Hospital is considered a healthcare provider as defined in section 768.38(2), Florida Statutes.** The USF College of Nursing offers two pathways to become a BSN prepared nurse: the Upper Division pathway where students are admitted at the end of their sophomore year, and the

Accelerated Pathway for students that already possess a bachelor's degree. In the Spring 2022 semester the pathways enrolled a combined 747 students, 62% of whom receive financial aid.

Scholarship support is vital to the short and long-term success of our students. Johns Hopkins All Children's Hospital has offered scholarship support if matched by LINE funds. Scholarships could include preference for students with financial need, a specified enrollment status, academic level, etc.

The USF College of Nursing maintains a clinical education affiliation agreement with several Johns Hopkins All Children's Hospital hospitals. This clinical affiliation allows our undergraduate and graduate students clinical training opportunities to meet clinical educational requirements in several specialties.

With a scholarship gift to Bull Nurses matched by Florida's LINE fund, the college would be excited to create a cohort of Johns Hopkins All Children's Hospital Scholars. As part of a cohort program Johns Hopkins All Children's Hospital could host recipients at special events, meet with students around focused topics, and give special tours of Johns Hopkins All Children's Hospital facilities. These types of interactions help foster a collegial, mutually beneficial relationship for students with one another and with Johns Hopkins All Children's Hospital. Additionally, Johns Hopkins All Children's Hospital would like to award the scholarships to those from underserved communities who would be dedicated to pediatric clinical rotations at the hospital.

These relationships will help develop strong bonds between the USF students benefiting from the scholarship dollars and Johns Hopkins All Children's Hospital. This is particularly important now in light of the struggle that the state is having in retaining nurses. USF's College of Nursing has been successful in creating these special types of mentorship relationships between our nursing students and providers within Tampa Bay, greatly increasing the likelihood of retaining our graduates in the local nursing workforce. This new scholarship, made possible with LINE matching funding, will build upon that already demonstrated successful model and will be critical to ensuring that nurses educated in Florida stay and work in Florida.

Scholarship supporters also receive thank you letters from students that will be shared with the Board of Governors and Johns Hopkins All Children's Hospital, which will offer a glimpse of the diverse backgrounds of these students and can be shared with investors and advocates in and out of the legislature and Johns Hopkins All Children's Hospital. Scholarships truly are transformational gifts for each student they benefit. The College of Nursing is proud of our students, and we know the state of Florida and Johns Hopkins All Children's Hospital will be as well.

**Use of Funds:**

The funds will be used to pay the full tuition for two years for 10 students.

**Program Cost:**

Total cost for 2-year scholarships for 10 students = \$200,000

LINE contribution (dollar for dollar match) = \$100,000

Healthcare partner contribution = \$100,000

**How the institution plans to use the funds.**

Goals of the program:

- Support increased access and availability to nursing education.

- Reduce the amount of loans and debt that students take out for nursing education.
- Support resources for nursing students to be successful in the curriculum and in practice.

**How the healthcare partner benefits.**

- Ability to create a cohort of Johns Hopkins All Children's Hospital Scholars that Johns Hopkins All Children's Hospital can get to know, educate, and ingratiate into their culture.
- Opportunity to support the new generation of nurses entering the field.
- Increases interest in Johns Hopkins All Children's Hospital as an employer and ability to recruit qualified nursing graduates to stay and practice in the local workforce.

**How the funds will expand the institution's nursing education programs to meet local, regional, or state workforce demands.**

This year's historic investment in nursing education from Governor Ron DeSantis and the Florida Legislature will allow the USF College of Nursing to graduate 750 undergraduate nurses by 2029, a 200% increase over our current graduation rate. The investment supports the infrastructure and staffing needed to educate these students, including the use of PIPELINE funds. The expansion will allow the college to be a leader in the state's response to the current and projected needs in nursing, but the awarded funding does not include any significant new student scholarship support. These matching LINE funds can help mitigate that gap.

With our plans to grow enrollment in the USF College of Nursing so substantially to respond to the state's workforce shortage, our current scholarship support from the college will now be spread over three times as many students. This underscores the need for additional private philanthropic support from Johns Hopkins All Children's Hospital and others and innovative state matching programs like LINE to financially assist and incentivize additional nursing students.

In summary, the LINE funding will provide more qualified nurses in the state by providing financial access. As we provide more opportunities within this program, we will also focus on strengthening our preceptorship, mentorship, and transition to practice skills resulting in high retention at Johns Hopkins All Children's Hospital.



## State University System

### 2022-2023 Linking Industry to Nursing Education (LINE) Fund Proposal

University:	University of South Florida
Healthcare Partner:	HCA Healthcare West Florida Division
Date Proposal Approved by University Board of Trustees:	x/xx/xxxx
Amount Requested:	\$310,000
University Contact (name, title, phone, & email):	Usha Menon, PhD, RN, FAAN, Dean and Senior Associate Vice President, 813-974-9091, Umenon@usf.edu
Please check the boxes below as appropriate:	<i>All boxes must be checked in order to be eligible to participate.</i>
Healthcare partner making contribution is located in and licensed to operate in Florida?	<input checked="" type="checkbox"/> Yes
Healthcare partner making contribution is a health care provider as defined in Section 768.38(2), Florida Statutes?	<input checked="" type="checkbox"/> Yes
Nursing programs met or exceeded a first time NCLEX passage rate of 70% for the prior year based on the 2022 Accountability Plan?	<input checked="" type="checkbox"/> Yes
The funds will be used for an eligible purpose per Section 1009.896, Florida Statutes?	<input checked="" type="checkbox"/> Yes

**USF College of Nursing Proposed Opportunity in Partnership with HCA Healthcare West Florida Division: Student scholarships that would create a cohort of HCA Healthcare West Florida Division Scholars. HCA Healthcare West Florida Division is considered a healthcare provider as defined in section 768.38(2), Florida Statutes.**

The USF College of Nursing offers two pathways to become a BSN prepared nurse: the Upper Division pathway where students are admitted at the end of their sophomore year, and the Accelerated Pathway for students that already possess a bachelor's degree. In the Spring 2022 semester the pathways enrolled a combined 747 students, 62% of whom receive financial aid. The average tuition is \$13,727.

After loans, grants and scholarship, the average unmet need for a USF student is \$8,355 each year. Scholarship support is vital to the short and long-term success of our students. HCA Healthcare West

Florida Division has offered scholarship support if matched by LINE funds. Scholarships could include preference for students with financial need, a specified enrollment status, academic level, etc.

The USF College of Nursing maintains a clinical education affiliation agreement with several HCA Healthcare West Florida Division hospitals. This clinical affiliation allows our undergraduate and graduate students clinical training opportunities to meet clinical educational requirements in several specialties.

With a scholarship gift to Bull Nurses the college would be excited to create a cohort of HCA Healthcare West Florida Division Scholars. As part of a cohort program HCA Healthcare West Florida Division could host recipients at special events, meet with students around focused topics, and give special tours of HCA Healthcare West Florida Division facilities. These types of interactions help foster a collegial, mutually beneficial relationship for students with one another and with HCA Healthcare West Florida Division.

Scholarship supporters also receive thank you letters from students that will be shared with the Board of Governors and HCA Healthcare West Florida Division, which will offer a glimpse of the diverse backgrounds of these students and can be shared with investors and advocates in and out of the legislature and HCA Healthcare West Florida Division. Scholarships truly are transformational gifts for each student they benefit. The College of Nursing is proud of our students, and we know the state of Florida and HCA Healthcare West Florida Division will be as well.

Additionally, HCA Healthcare West Florida Division has partnered with USF College of Nursing to help support tutoring and student success. In response to student feedback and national surveys, counseling, and career transition support services, and rapid response tutoring and mentoring are the most effective ways to empower the next generation of nurses to pursue their degree with confidence. Through providing funds directly to support peer to peer tutoring and student success initiatives, College of Nursing students will be able to get the support and practice they needs to be the best nurses in the state.

#### **I. Use of Funds:**

The funds will be used to reduce financial need through scholarships for 20 students.

#### **Program Cost:**

Total cost for scholarships for 20 students = \$100,000

Total cost for student success support = \$210,000

LINE contribution (dollar for dollar match) = \$155,000

Healthcare partner contribution = \$155,000

#### **How the institution plans to use the funds.**

Goals of the program:

- Support increased access and availability to nursing education.
- Reduce the amount of loans and debt that students take out for nursing education.
- Support resources for nursing students to be successful in the curriculum and in practice.

#### **How the healthcare partner benefits.**

- Ability to create a cohort of HCA Healthcare West Florida Division Scholars that HCA Healthcare West Florida Division can get to know, educate, and ingratiate into their culture.

- Opportunity to provide tutoring support to students working through the nursing curriculum.
- Opportunity to support the new generation of nurses entering the field.
- Increases interest in HCA Healthcare West Florida Division as an employer and ability to recruit students.

**How the funds will expand the institution's nursing education programs to meet local, regional, or state workforce demands.**

The historic investment Governor Ron DeSantis approved from the Florida state legislature will allow the USF College of Nursing to graduate 750 undergraduate nurses by 2029, a 200% increase over our current graduation rate. This legislative investment supports the infrastructure and staffing needed to educate these students. The expansion will allow the college to be a leader in the state's response to the current and projected needs in nursing, but the awarded funding does not include any provisions for student tuition and program support.

To graduate 500 more students each year the college plans to enroll approximately 700 more students than we do currently, accounting for attrition in this rigorous program. Our current scholarship support from the college will now be spread over three times as many students. This underscores the need for additional private philanthropic support from HCA Healthcare West Florida Division and others.

Similarly, student success programs remove barriers to education so students can focus on being understanding and empathetic to the needs of their patients. Our country's veterans, for example, have unique needs our nurses need to understand and navigate while providing care to this valued population. The same can be said for families of veterans and many other subsets of our diverse and vibrant population. When a nursing student can focus on their education, everyone benefits.

Lastly, the LINE funding will provide more qualified nurses in the state by providing financial access. As we provide more opportunities within this program, we will also focus on strengthening our preceptorship, mentorship, and transition to practice skills resulting in high retention at HCA Healthcare West Florida Division.