



UNIVERSITY OF SOUTH FLORIDA

Supplier Diversity Day, October 4, 2019

DOING BUSINESS WITH USF



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BIRD'S EYE VIEW

OVERVIEW

- USF's decentralized procurement process
- Making connections and identifying business opportunities
- Impact of the new Bull Marketplace on Suppliers

USF'S DECENTRALIZED PROCUREMENT PROCESS

- Colleges and departments are largely responsible for identifying their need for specific goods and services and much of the sourcing effort as well
- The minimum threshold for competition is \$5K with a maximum threshold of \$75K for departmentally-led sourcing
- In addition, there are certain contexts in which colleges and departments may source acquisitions over \$75K
 - <http://regulationspolicies.usf.edu/regulations/pdfs/regulation-usf4.02010.pdf>

USF'S DECENTRALIZED PROCUREMENT PROCESS

- In cases when colleges and departments are sourcing their own goods and services, Procurement Services still plays a major role ensuring USF policies and procedures are followed
- When requested, Procurement Services also provides sourcing support on departmentally-led acquisition efforts



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CARPE BOVEM CORNIBUS

TAKE THE BULL BY THE HORNS

MAKING CONNECTIONS AND IDENTIFYING BUSINESS OPPORTUNITIES

- Touch base with the Office of Supplier Diversity
 - <http://www.usf.edu/business-finance/supplier-diversity>
- Reach out to USF departments:
 - USF Tampa: <http://www.usf.edu/about-usf/administrative-units.aspx>
 - USF St. Petersburg: <https://www.usfsp.edu/>
 - USF Sarasota-Manatee: <http://usfsm.edu/>
- Please be sure to make an appointment with a specific USF employee before arriving on any campus for an in-person meeting.

PUBLIC SOLICITATIONS

- Procurement Services administers public solicitations for goods and services greater than \$75K, which are not otherwise exempt from competition
 - Visit our new public solicitation portal to view current opportunities:
<https://bids.scquest.com/apps/Router/PublicEvent?CustomerOrg=USFlorida>
- We also announce our events on My Florida Marketplace (MFMP)
 - You can register as a vendor with MFMP here:
<https://vendor.myfloridamarketplace.com/vms-web/spring/login?execution=e2s1>

PUBLIC SOLICITATIONS FOR CONSTRUCTION & PROFESSIONAL SERVICES

- Public solicitations for major construction projects and professional services are led by the Design and Construction Team in Facilities Management
 - Current opportunities are posted here:
<http://www.usf.edu/administrative-services/facilities/design-construction/in-procurement.aspx#notices>
- They also advertise under Section XI of the Florida Administrative Register
 - The Florida Administrative Register is available here:
<https://www.flrules.org/>



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SUPPLIER REGISTRATION

- Visit the USF Supplier Portal to register as a supplier interested in doing business with USF
 - <https://solutions.sciquest.com/apps/Router/SupplierLogin?CustOrg=USFlorida>
- Departments will be able to search for your business on the Bull Marketplace.
- You will be able to quickly access details about our public solicitation events.
- And, in the event a business opportunity with USF materializes, USF's [Supplier Management Team](#) will be able to quickly collect the additional information necessary for you to transact with USF.



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