

DIRECT SUPPORT ORGANIZATIONS

QUARTER 2 FOR FISCAL YEAR 2021-2022

Period Ended December 31, 2021

DSO Q2 Financial Reports for FY 2022

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Unaudited Interim Financial Statements

For the Quarter ended December 31, 2021

Records of the University of South Florida are subject to disclosure under the Florida Public Records law unless exempt by law. Documents made or received by a USF Foundation agent in connection with the transaction of business by the USF Foundation are confidential and exempt from F.S. 119 pursuant to F.S. 1004.28(5) and in accordance with the USF Foundation Policy on Confidentiality of USF Foundation Documents.



MAJOR BUSINESS INITIATIVES - FY 2022

- Several new initiatives for the Division of University Advancement will be put in place over the next year to facilitate and grow the crucial impact of philanthropy for USF. The talent acquisition for these new initiatives and restructuring of resources is underway. The formation of a Principal Gifts team will produce transformative gift opportunities that will generate an expansion of resources over the long term. The establishment of a Regional fundraising team will provide an enhanced regional presence aiding college and unit development teams with additional resources to increase overall engagement outside of the USF campus areas. In an effort to adapt to a rapidly changing donor base, the expansion of the Annual Giving Team to include a Digital Engagement Center of well-trained students will provide needed outreach to University supporters to share success stories and University news through text-to-give programs, social media platforms, etc.
- The Foundation's investment strategy is to maximize support to the University while not endangering the ability to maintain the original purchasing power of donor investments over the long term. The Foundation's Investment Committee guides this process by actively monitoring the performance of our asset allocation, prudently considering the risks associated with each asset class and taking action if necessary to enhance the growth of the endowment over the long-term. The goal is to grow the endowment through continued solid investment returns and gifts. In order to provide for a consistent, reliable stream of income to the University the Foundation Board annually establishes a spending policy from the endowment to help mitigate the impact of market volatility on University programs that depend on the income to operate. The spending policy employs a 5 year average market value in its calculation which helps suppress the risk of volatility. Further, the Board approved a 4% dividend for fiscal year 2022, consistent with prior years.
- The Foundation supports program activities of the University for USF faculty & staff, student scholarships, research initiatives, and capital projects according to donor restrictions. These expenses can be funded by current gifts estimated on the annual plan, existing balances in accounts from gifts and distributions received in prior years, or projected endowment distributions during the year of about \$20.2 million. With the assistance of the Foundation, spending from these sources is directed by the colleges and units designated by our donors as the beneficiaries of their gifts.

EXPLANATION OF MAJOR VARIANCES

Statement of Net Position

- Cash in the Foundation's checking account is managed based on a frequent evaluation of gifts received and funding requests to be paid. The balance at December 31st is reflective of this evaluation. A higher than usual balance was maintained in the checking account due to significant pending funding requests due to USF including over \$8.8 million to be transferred for the construction of campus facilities. The increase in current investments is related to several large commitments fulfilled during the year to construct various campus facilities including \$8 million received for the Honors College, \$4.2 related to the College of Business and \$1.5 million received for the College of Pharmacy.
- Contributions receivable is reflective of the changes for new pledges to support current operations and payments on those pledges. During the year the Foundation received significant pledge commitments in support of the Athletics Facilities and the Fintech program in the College of Business. The current portion of the receivable balance increased due to many significant pledges related to facilities projects in Athletics, Health and the College of Business have large installment payments becoming due within one year. The long term portion of the receivable balance decreased primarily due to the early fulfillment of an \$8 million pledge to benefit the construction of the Honors College.
- The change in the investments is due to the performance of the market netted with gifts, distributions for dividends and administrative fees. The estimated Endowment Fund fiscal year to date return as of 12/31 is approximately 3.4% based on reported results on custodial investment statements. Subsequent to the close of the prior fiscal year and before the June 30, 2021 financial statements were issued, investment manager valuations related to alternative investments (private equities and private real assets) were received with updated June 30, 2021 fair value results. These fair value adjustments aggregated to a material adjustment which was recorded at June 30th. Due to the delayed nature of this fair value reporting by alternative investment managers, these adjustments are reflected on investment custodian statements in Quarter 1 of the current fiscal year. Since the alternative investment fair value adjustment was made during the prior fiscal year, the effective investment return presented on the financial statements through the 2nd quarter is a gain of approximately less than one percent. As the gain from alternative investments was previously recognized, other areas of portfolio performance were driven by a loss of -4.39% in international equities offset by marginal increases in domestic equities and fixed income.
- The balance in accounts payable increased due to the timing of funding requests and increased activity as campus operations return to pre-covid levels.
- The balance in due to USF increased due to requests to fund facilities projects that were received just prior to 12/31 including over \$7.6 million to be transferred for the construction of the Honors College and \$1.2 million for other campus facilities projects.

- The increase in total net position relates to the receipt of new pledges, contributions to the endowment and the accumulation of gifts and unspent earnings. Expendable net position includes market fluctuations associated investment pool activities and gifts received for current use including facilities projects which accounts for most of the increase. The increase in nonexpendable endowment corpus is reflective of new gifts and pledge payments made to endowments. The increase in unrestricted net position represents an accumulation of administrative fees that have been appropriated for expenditure during fiscal year 2022.

Statement of Revenues, Expenses and Changes in Net Position

- During the current year, increases in fundraising results included significant pledges supporting the Fintech program in the College of Business of \$10 million and \$6.3 million in commitments to Athletics Facilities.
- Investment gains and losses are represented as operating revenues on the statement of revenues, expenses and changes in net position. This presentation is consistent with GASB standards as a primary function of the Foundation is the management and investment of charitable gifts made to benefit the university. The change in investment returns at December 31st impacts the fluctuation of investment income, realized/unrealized gains and losses. For FY22 the year-to-date gain was effectively 2% and the prior year-to-date gain was 21.8% as of 12/31/2020.
- Program Service expenses in total were higher than the prior year-to-date amounts. Overall, most expense categories were consistent with the prior year with Transfers-to-state increasing by approximately \$12.5 million due the level of funding requested for the construction of campus facilities including the Honors College, Athletics and other academic buildings during the quarter. In the prior year repairs and maintenance included a large transfer to USF for improvements to a St Pete facility. The Provision for doubtful accounts higher in the prior year due to the write off of several large pledge commitments supporting the College of Medicine and university wide scholarships.
- Fundraising and Operating costs were slightly higher overall when compared with the prior year-to-date amounts. Salaries increased over the prior year due to the timing of salary transfers and the onboarding of new positions. Contractual services increased due to additional technology projects launched during the fiscal year for stewardship, communication and marketing initiatives.
- The presentation of endowment contributions is consistent with GASB standards as a separate line item from contributions in operating revenues. Endowment contributions are recognized when payments are received rather than when pledged. Endowment contributions consist of outright gifts made to endowments, bequest or planned gift distributions to endowments and endowment pledge payments. The timing of endowment contributions payments may fluctuate based on the payment terms associated within the donors' pledge agreements.

Statement of Cash Flows

- Change in cash balance is due to the fluctuations in receipt of major gifts, dividend distributions and movement between the checking account, operating investment pool and the long-term endowment pool.



STATEMENT OF NET POSITION

	Current Year 12/31/2021	Prior Fiscal Year 6/30/2021	Variance \$	%
ASSETS				
Current assets:				
Cash and cash equivalents	6,761,854	550,544	6,211,310	1128%
Investments	149,741,009	131,563,857	18,177,152	14%
Contribution receivable, net	19,267,191	10,110,354	9,156,837	91%
Other receivable	827,925	544,395	283,530	52%
Total Current Assets	\$ 176,597,979	\$ 142,769,150	33,828,829	24%
Non-current assets:				
Investments	\$ 709,460,366	\$ 709,049,806	410,560	0%
Contribution receivable, net of current portion	29,706,518	33,158,354	(3,451,836)	-10%
Beneficial interest assets	23,471,093	23,944,033	(472,940)	-2%
Due from USF	6,082,481	5,857,801	224,680	4%
Other receivables, net of current portion	-	265,794	(265,794)	-100%
Land	6,620,414	6,620,414	-	0%
Buildings, equipment and other, net	4,045,743	4,105,142	(59,399)	-1%
Works of Art	4,062,197	3,907,176	155,021	4%
Total noncurrent assets	783,448,812	786,908,520	(3,459,708)	0%
Total assets	960,046,791	929,677,670	30,369,121	3%
LIABILITIES				
Current liabilities:				
Accounts payable	1,081,116	408,216	672,900	165%
Amounts due to third-party beneficiaries	-	310,071	(310,071)	-100%
Due to USF	9,539,206	8,076,600	1,462,606	18%
Mortgage payable	407,133	401,830	5,303	1%
Life beneficiaries obligations	237,188	226,727	10,461	5%
Total current liabilities	11,264,643	9,423,444	1,841,199	20%
Non-current liabilities:				
Mortgage payable, net of current portion	3,334,690	3,539,591	(204,901)	-6%
Life Beneficiaries obligations, net of current portion	1,346,172	1,311,692	34,480	3%
Total non-current liabilities	4,680,862	4,851,283	(170,421)	-4%
Total Liabilities	15,945,505	14,274,727	1,670,778	12%
DEFERRED INFLOWS OF RESOURCES				
Deferred inflows from remainder interest assets	2,148,455	2,228,498	(80,043)	-4%
Deferred inflows from beneficial interest assets	23,471,093	23,944,033	(472,940)	-2%
Total Deferred Inflows	25,619,548	26,172,531	(552,983)	-2%
NET POSITION				
Net investment in capital assets	10,986,531	10,691,311	295,220	3%
Restricted				
Expendable	\$494,692,329	481,693,174	12,999,155	3%
Nonexpendable endowments	\$383,372,097	371,482,143	11,889,954	3%
Unrestricted	\$29,430,781	25,363,784	4,066,997	16%
Total net position	\$ 918,481,738	\$ 889,230,412	\$ 29,251,326	3%
	\$ 960,046,791	\$ 929,677,670		

\$

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STATEMENT OF REVENUES, EXPENSES and CHANGES IN NET POSITION

	<i>Year-to-Date Fiscal Year 2022</i>		Variance	
	6 months ended 12/31/2021	6 months ended 12/31/2020	\$	%
Operating Revenues:				
Contributions, gifts and bequests	\$ 36,549,753	\$ 32,023,582	4,526,171	14%
Investment income	6,989,861	10,030,464	(3,040,603)	-30%
Unrealized investment losses	(12,442,201)	86,746,426	(99,188,627)	-114%
Realized investment gains	19,882,359	17,410,830	2,471,529	14%
Fundraising activities	1,244,275	1,190,949	53,326	4%
Total operating revenues	52,224,047	147,402,251	(95,178,204)	-65%
Operating Expenditures:				
Salaries and benefits	10,403,013	10,447,093	(44,080)	0%
Scholarships/fellowships	3,603,818	3,667,371	(63,553)	-2%
Contractual services	1,836,941	2,347,139	(510,198)	-22%
Supplies	473,541	490,507	(16,966)	-3%
Transfers to state - other	13,268,804	812,107	12,456,697	1534%
Travel, meals & auto	923,964	433,171	490,793	113%
Community relations	350,350	193,959	156,391	81%
Depreciation	59,399	59,504	(105)	0%
Repairs and maintenance	179,388	1,056,500	(877,112)	-83%
Provision for doubtful accounts	83,059	1,802,734	(1,719,675)	-95%
Other	856,688	1,122,273	(265,585)	-24%
Total program service expense	32,038,965	22,432,358	9,606,607	43%
Fundraising & operating costs:				
Salaries and benefits	7,935,594	7,497,312	438,282	6%
Contractual services	579,631	176,317	403,314	229%
Other transfers and expenses	1,048,330	339,808	708,522	209%
Total fundraising & operating expense	9,563,555	8,013,437	1,550,118	19%
Total operating expenditures	41,602,520	30,445,795	11,156,725	37%
Operating Gain (Loss)	10,621,527	116,956,456	(106,334,929)	-91%
Nonoperating revenue				
University support	6,894,118	6,253,854	640,264	10%
Total nonoperating revenues	6,894,118	6,253,854	640,264	10%
Income before endowment contributions	17,515,645	31,992,159	(14,476,514)	-45%
Endowment contributions	11,735,681	8,909,698	2,825,983	32%
Increase in net position	29,251,326	132,120,008	(102,868,682)	-78%
Net position - beginning of year	889,230,412	688,054,451	201,175,961	29%
Net position - end of year	918,481,738	820,174,459	98,307,279	12%

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STATEMENT OF CASH FLOWS

	6 months ended 12/31/2021	Prior Fiscal Year 06/30/2021	Variance	
			\$	%
Change in net position	29,251,326	174,601,371	(145,350,045)	(83)%
<u>Operating Activities</u>				
Investment (gains) losses, net	(7,440,158)	(179,278,115)	171,837,957	96 %
Depreciation	59,399	118,799	(59,400)	(50)%
Change in assets/liabilities:				
Contributions receivable, net	(17,440,683)	12,574,204	(30,014,887)	(239)%
Other receivables	(17,735)	922,362	(940,097)	(102)%
Books and art objects	(155,021)	35,120	(190,141)	(541)%
Accounts payable & accrued expenses	955,029	(644,658)	1,599,687	248 %
Amts due to third-party beneficiaries	(310,071)	124,051	(434,122)	(350)%
Due to/from University of South Florida, net	1,237,926	6,493,806	(5,255,880)	(81)%
Net cash flow from operating activities	6,140,012	14,946,940	(8,806,928)	(59)%
<u>Investing Activities</u>				
Proceeds from sale of investments	117,805,548	450,833,377	(333,027,829)	(74)%
Purchases of investments	(122,043,285)	(470,167,311)	348,124,026	74 %
Interest & dividends reinvested	(6,989,861)	(13,024,888)	6,035,027	46 %
Repayment of loans to the University of South Florida	-	400,000	(400,000)	(100)%
Net cash flow from investing activities	(11,227,598)	(31,958,822)	20,731,224	65 %
<u>Financing Activities</u>				
Proceeds from endowment contributions	11,735,681	13,365,254	(1,629,573)	(12)%
Beneficiary payments	(237,188)	(226,727)	(10,461)	(5)%
Interest paid on mortgage	(50,642)	(109,050)	58,408	54 %
Principle payments on mortgage payable	(148,955)	(391,431)	242,476	62 %
Net cash flow from investing activities	11,298,896	12,638,046	(1,339,150)	(11)%
Net increase in cash	6,211,310	(4,373,836)	10,585,146	242 %
Cash at the beginning of the year	550,544	4,924,380	(4,373,836)	(89)%
Cash at the end of the year	6,761,854	550,544	6,211,310	1,128 %

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University of South Florida Alumni Association, Inc.
Executive Summary
December 31, 2021

BALANCE SHEET

Accounts Payable: The Association had expenses accrued for at the end of the prior fiscal year for membership solicitation that caused accounts payable to be higher than the end of the first quarter of the current year.

Deferred payroll support: The Foundation transfers their budget support at the beginning of the year, and it is recognized as the supported salaries are paid. At the end of the year this deferred revenue was totally recognized, while two quarters are left to recognize as of December 31st of this year.

Deferred Revenue: This amount represents the amount deferred under affinity contracts. As payments are made on the contracts, the deferred balance increases. Amounts are recognized based on the conditions of the contract.

SUMMARY OF REVENUES AND EXPENSES

Memberships: The Association eliminated the annual membership program, and instead have been focusing on the life membership program. Response has been outstanding as we move annual members into the life category.

Gifts: The Association had an extra Circle of Excellence giving solicitation in the prior year. We have returned to our normal schedule in the current fiscal year.

Budget support: Budget support is recognized as E&G payroll is spent. We have less people on our E&G payroll account, so this money is being spent slower in the current fiscal year.

Event revenue and expenses: Events in the prior year were cancelled due to COVID. We were able to return to in person events, which has increased ticket revenue and event related expenses.

Salary expenses: Savings in salaries is due to organizational changes within Advancement. The communication and development staff are now reported on the Foundation's payroll.

CASH FLOW

Increase in cash is due to sale of investments out of the Association's reserve account in order to fund operations in accordance with the 2021 budget.

University of South Florida Alumni Association, Inc.
Operating Balance Sheet

	<u>December 31, 2021</u>	<u>June 30, 2021</u>	<u>Variance \$</u>	<u>Variance %</u>
ASSETS				
Cash and cash equivalents	261,670	165,027	96,643	59%
Pooled investments within Foundation	523,152	522,902	250	0%
Accounts receivable	92,123	92,370	(247)	0%
Prepaid expenses	5,405	10,597	(5,192)	-49%
Total assets	<u>882,350</u>	<u>790,896</u>	<u>91,454</u>	<u>12%</u>
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable and accrued expenses	38,587	122,565	(83,978)	69%
Deferred payroll support	35,809	3,247	32,562	-1003%
Due to USF	4,480	19,693	(15,213)	100%
Deferred revenue	100,366	71,547	28,819	-40%
Total liabilities	<u>179,242</u>	<u>217,052</u>	<u>(37,810)</u>	<u>17%</u>
Net Assets:				
Unrestricted net assets	703,108	573,844	129,264	23%
Total liabilities and net assets	<u>882,350</u>	<u>790,896</u>	<u>91,454</u>	<u>12%</u>
Reserve: Principle	522,902	460,407		
Reserve: Market Adjustment	<u>349,307</u>	<u>396,762</u>		

University of South Florida Alumni Association, Inc.
Summary of Revenues and Expenses
December 31, 2021

	Current Month Totals				Year to Date Totals (50%)			
	Actual Dec-21	Prior Year 13/31/21	Variance \$	Variance %	Actual YTD	Prior Year YTD	Variance \$	Variance %
REVENUES:								
Membership	39,868	23,019	16,849	73%	236,930	187,324	49,606	26%
License Plates	29,625	28,875	750	3%	230,388	222,095	8,293	4%
Budget Support	43,797	9,440	34,357	364%	297,805	306,076	(8,271)	-3%
Affinity Royalty	19,264	22,500	(3,236)	-14%	143,359	147,255	(3,896)	-3%
Investment Income	18,402	-	18,402	#DIV/0!	108,623	100,378	8,245	8%
Sponsorships	23,543	12,250	11,293	92%	111,291	99,098	12,193	12%
Event Revenue	12,340	-	12,340	100%	56,400	-	56,400	100%
Gifts	23,154	25,482	(2,328)	-9%	58,645	84,709	(26,064)	-31%
Other Revenue	417	469	(52)	-11%	7,356	6,269	1,087	17%
Total Operating Revenue	210,410	122,035	88,375	72%	1,250,797	1,153,204	97,593	8%
EXPENSES								
Salaries	113,180	153,719	40,539	26%	756,604	917,633	161,029	18%
Membership and membership services	4,246	13,488	9,242	69%	26,866	38,343	11,477	30%
Printing & Postage	11,940	10,422	(1,518)	-15%	31,773	29,851	(1,922)	-6%
Event Services	17,014	77	(16,937)	-21996%	131,959	16,747	(115,212)	-688%
Professional Services	10,600	292	(10,308)	-3530%	54,814	53,209	(1,605)	-3%
Travel	1,743	523	(1,220)	-233%	5,599	1,443	(4,156)	-288%
Advertising & Marketing	-	368	368	100%	7,242	8,063	821	10%
Insurance	-	-	-	100%	18,848	13,484	(5,364)	-40%
Community Relations	6,600	1,043	(5,557)	-533%	11,033	4,598	(6,435)	-140%
Credit Card Fees and other services	2,798	54	(2,744)	-5081%	17,053	9,027	(8,026)	-89%
Scholarships	5,925	5,775	(150)	-3%	46,928	46,609	(319)	-1%
Other expenses	2,613	1,281	(1,332)	-104%	12,814	15,423	2,609	17%
Total Operating Expenses	176,659	187,042	10,383	6%	1,121,533	1,154,430	32,897	3%
NET INCOME FROM OPERATIONS	33,751	(65,007)	98,758	152%	129,264	(1,226)	130,490	-10644%
Change in net assets					129,264			
Net assets, beginning					573,844			
Net assets, end					703,108			

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University of South Florida Alumni Association, Inc.
Operating Cash Flow

	<u>December 31, 2021</u>	<u>June 30, 2021</u>	<u>Variance \$</u>	<u>Variance %</u>
Operating activities				
Change in net assets	\$ 129,264	\$ (232,787)		
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Changes in assets and liabilities:				
Accounts receivable	247	3,702		
Prepaid expenses	5,192	6,777		
Due from University of South Florida	-	-		
Deferred payroll support	32,562	3,247		
Due to University of South Florida	(15,213)	(63,639)		
Accounts payable and accrued expenses	(83,978)	43,492		
Deferred revenue	28,819	(10,229)		
Net cash provided by operating activities	<u>96,893</u>	<u>(249,437)</u>		
Proceeds for sales of investments	-	315,505		
Net cash used in investing activities	<u>-</u>	<u>315,505</u>		
Change in cash and cash equivalents	96,893	66,068		
Cash and cash equivalents, beginning of year	165,027	98,959		
Cash and cash equivalents, end of year	<u>\$ 261,920</u>	<u>\$ 165,027</u>	<u>\$ 96,893</u>	<u>59%</u>

USF Financing Corporation and USF Property Corporation

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

EXECUTIVE SUMMARY

State the DSO's Statutory Mission which Supports the Goals of the University

- The Financing Corporation is the University's financing arm and is expected to provide low cost, low risk, long-term financing for the University's major capital projects.

MAJOR BUSINESS INITIATIVES - FY 2022

- Protect USF's "AA" credit ratings. Formal presentations were made to Moody's, Standard & Poor's and Fitch in March. Presentations emphasized USF's strengths in management and governance, market position and enrollment demand, operating performance, wealth and liquidity, and leverage.
 - To protect USF's "AA" credit ratings, the Corporation filed a voluntary disclosure on EMMA (SEC database for public bonds) in September 2021. The disclosure was filed for the USF Housing System public bonds to provide timely information on University fall 2021 enrollment, housing occupancy, and the Financing Corporation's expectation that operating performance will be reasonably consistent with prior years' prepandemic performance. The Corporation also recently filed its annual required disclosures on EMMA in January 2022 for the University, USF Housing System public bonds and USF Marshall Center public bonds. These disclosures provide annual operating and financial information and illustrate USF's strengths in enrollment demand, operating performance, research funding and fundraising. The Corporation expects to make presentations to the credit ratings agencies again in June 2022.
- Direct oversight of DSOs and Auxiliaries with debt to ensure maintenance of pledged revenues, debt service coverage ratios and reserves.
 - The Financing Corporation has reinstated its requirement for USF DSOs and Auxiliaries to pay all supplemental lease payments totaling \$1.8 million for management fees and renewal & replacement fees that were waived in FY 2021.
- Ongoing compliance with debt covenants including IRS rules on tax-exempt bonds and required reporting on EMMA.
 - The Affiliation Agreement between USF and TGH, dated October 1, 2020, clinically integrates operations of UMSA and forms an Academic Medical Center, effective on October 1, 2021. In consultation with Bond Counsel and Tax Counsel, it was determined that the use of the medical clinics and medical office building became private business use under IRS rules once operations were transferred to the Academic Medical Center.
 - On October 1, 2021, due to the change in private business use, the \$45.7 million Series 2013A and Series 2013B private placement bonds were converted from tax-exempt interest rates of 2.71% and 3.39%, respectively, to taxable rates 3.43% and 4.29%, respectively. The FY 2022 increase in debt service due to the conversion to taxable interest rates equals \$246 thousand.
- Management continues to monitor its 50% investment in INTO USF. Operating losses for INTO USF have erased shareholder's equity and is adversely affecting liquidity. Management is currently negotiating with INTO UK regarding support for INTO USF's current year forecasted operating loss of \$1,395,000. INTO USF may call on the \$2.25 million Note from the Corporation.
- Management is working closely with the USF Research Foundation and the general contractor to ensure that the \$42 million USF Research Park Project is delivered on time and on budget.
- The Financing Corporation will reinstate its requirement for USF DSOs and Auxiliaries to pay all supplemental lease payments totaling \$1.8 million (management fees and renewal & replacement fees were waived in FY 2021).

EXPLANATION OF MAJOR VARIANCES FROM PRIOR YEAR - YTD

- **Balance Sheet: Current Cash & Cash Equivalents** - Decreased by \$3.6 M primarily due to the spend down of construction project funds.
- **Balance Sheet: Non-Current Cash & Cash Equivalents** - Increased by \$3.7 M primarily due to the addition of reserves in advance of upcoming debt service payments.
- **Balance Sheet: Non-Current Capital Leases Receivable** - Decreased by \$8.6 M due to the amortization of outstanding debt.
- **Balance Sheet and Liability: Interest Rate Swap Agreement Deferred Outflow and related Interest Rate Swap Payable** - Decreased by \$1.1 M due to the improvement of the swap mark-to-market value as market interest rates continue to rise.
- **Balance Sheet: Liabilities** - Total Liabilities decreased by nearly \$14 M primarily due to the principal amortization on outstanding debt (\$15 M) and the decrease in the interest rate swap payable (\$1.1 M) described above, offset by a \$2 M increase in accounts payable due to larger Construction payments accrued.
- **Income Statement: Revenues** - Total Operating Revenues are down \$5.6 M primarily due to comparing 6-month figures to full 12-month figures. FY 2022 Total Operating Revenues are expected to exceed FY 2021 Total Operating Revenues due to the reinstatement of management fees and renewal and replacement reserves (~\$1 million), that were waived in FY 2021.
- **Income Statement: Expenses** - Total Operating Expenses are up \$346,000 due to the reinstatement of management fees that were waived in FY 2021.
- **Income Statement: Nonoperating Revenues (Expenses)** - Interest expense is down \$4.9 M due to comparing 6-month figures to full 12-month figures. FY 2022 Interest expense is expected to exceed FY 2021 interest expense due to the conversion of the Series 2013A and Series 2013B Certificates from tax-exempt interest rates to taxable interest rates, described above.
- **Income Statement: Total Contributions and Non-Cash Charges** - The contribution from USF mostly represents reserve funds that were held at the Trustee in the Surplus Fund through December 2021; however, these funds are expected to be returned to the University by fiscal year end.
- **Statement of Cash Flows: Lease Payments** - The variances in lease payments are due to comparing 6-month figures to full 12-month figures. Housing lease payments are expected to be greater than FY 2021 due to the reinstatement of management fees and collection of renewal & replacement reserves that were waived in FY 2021.
- **Statement of Cash Flows: Capital Expenditures** - Capital expenditures are down partially due to the comparison of 6-month figures to full 12-month figures but are also lower as the project is winding down and is scheduled to open in early 2022.
- **Statement of Cash Flows: Proceeds of Long-Term Debt and Principal Paid on Refunding of Debt** - This represents the conversion of the Series 2013A & Series 2013B Health Certificates from tax-exempt interest rates to taxable interest rates, described above.
- **Statement of Cash Flows: Interest Paid on Debt** - Interest paid on debt is down \$7.2 M due to comparing 6-month figures to full 12-month figures.

USF Financing Corporation and USF Property Corporation

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

STATEMENT OF NET POSITION

(In thousands)

	As of Dec 31, 2021	As of June 30, 2021	Variance		As of June 30, 2020
			\$	%	
ASSETS					
Current Assets:					
Cash	\$303	\$303	\$0	0 %	\$303
Certificate of deposit	3,774	3,774	0	0 %	3,708
Restricted:					
Cash and cash equivalents	14,964	18,598	(3,634)	(20)%	20,229
Due from related parties	1,275	1,275	0	0 %	104
Accounts receivable	1	1	(0)	(35)%	50
Capital leases receivable, current portion	15,212	14,622	590	4 %	14,097
Total current assets	35,529	38,573	(3,044)	(8)%	38,490
Noncurrent Assets:					
Construction in process	26,637	17,586	9,051	51 %	32,728
Restricted:					
Cash and cash equivalents	37,546	33,797	3,749	11 %	52,083
Security pledged to counterparty	3,960	3,960	0	0 %	8,960
Capital leases receivable, noncurrent portion	271,221	279,818	(8,597)	(3)%	264,821
Total noncurrent assets	339,365	335,161	4,204	1 %	358,592
Total assets	374,894	373,734	1,160	0 %	397,082
Deferred Outflows of Resources:					
Interest Rate swap agreement	12,731	13,788	(1,057)	(8)%	18,124
Deferred losses on refunding of debt	950	1,068	(118)	(11)%	940
Total deferred outflows of resources	13,681	14,856	(1,175)	(8)%	19,064
Total Assets and Deferred Outflows	\$388,575	\$388,590	\$(15)	(0)%	\$416,146
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Accounts payable	\$3,193	\$1,031	\$2,162	210 %	\$3,747
Interest payable	5,446	5,631	(185)	(3)%	5,838
Due to related parties	3,344	3,255	89	3 %	7,494
Long-term debt, current portion	16,134	15,723	411	3 %	14,521
INTO USF equity investment - Accumulated losses	2,043	1,544	499	32 %	(94)
Total current liabilities	30,159	27,184	2,975	11 %	31,505
Noncurrent Liabilities:					
Interest rate swaps payable	\$12,731	\$13,788	\$(1,057)	(8)%	\$18,124
Long-term debt, noncurrent portion	310,402	326,260	(15,858)	(5)%	343,641
Total noncurrent liabilities	323,133	340,048	(16,916)	(5)%	361,766
Total liabilities	353,292	367,232	(13,941)	(4)%	393,271
Deferred Inflows of Resources:					
Deferred gain on refunding of debt	44	70	(26)	(37)%	130
Deferred gain on capital lease	15	17	(1)	(9)%	20
Total deferred inflows of resources	60	87	(27)	(31)%	150
Total Liabilities and Deferred Inflows	\$353,351	\$367,319	\$(13,968)	(4)%	\$393,421
Net Position:					
Net investment in capital assets	2,176	2,244	(68)	(3)%	3,969
Restricted	31,013	16,495	14,519	88 %	14,605
Unrestricted	2,034	2,532	(498)	(20)%	4,151
Total Net Position	\$35,224	\$21,271	\$13,953	66 %	\$22,725
Total Liabilities and Net Position	\$388,575	\$388,590	\$(15)	(0)%	\$416,146

USF Financing Corporation and USF Property Corporation

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

(In thousands)	6 Mos. Ending Dec 31, 2021	June 30, 2021	Variance		June 30, 2020	FINANCIAL PLAN FY 2022
			\$	%		
<u>OPERATING REVENUES</u>						
USF housing system lease revenue	\$4,981	\$7,789	\$(2,808)	(36)%	\$10,334	\$10,037
USF Marshall Center lease revenue	655	1,273	(618)	(49)%	1,419	1,311
USF athletics system lease revenue	229	636	(407)	(64)%	764	437
USF arena revenue	291	736	(445)	(60)%	778	695
UMSA lease revenue	938	1,493	(554)	(37)%	1,766	1,665
HPCC lease revenue	215	520	(304)	(59)%	588	379
Research lease revenue	1,455	1,902	(446)	(23)%	641	988
Total Operating Revenues	\$8,765	\$14,348	\$(5,583)	(39)%	\$16,290	\$15,512
<u>OPERATING EXPENSES</u>						
Management expense	417	0	417	%	719	803
General and administrative expense	569	639	(70)	(11)%	604	679
Total Operating Expenses	\$986	\$639	\$346	54 %	\$1,323	\$1,482
<u>NONOPERATING REVENUES (EXPENSES)</u>						
Interest expense on debt	(6,399)	(11,305)	4,906	43 %	(10,822)	(11,299)
Interest income	5	28	(22)	(81)%	444	11
Total Nonoperating Revenues (Expenses)	\$(6,394)	\$(11,278)	\$4,884	43 %	\$(10,378)	\$(11,288)
OPERATING PROFIT BEFORE NON-CASH CHANGES	\$1,385	\$2,431	\$(1,046)	(43)%	\$4,589	\$2,742
Equity contribution from USF for Reserves or Pjts	13,066	861	12,205	1,418 %	895	0
Reimbursement to USF for building and FF&E	0	(4,383)	4,383	100 %	0	0
Equity contribution from USF Research for reserves	0	0	0	%	2,514	0
Equity contribution from USF Research for Project	0	1,275	(1,275)	(100)%	0	1,276
Return INTO USF CD proceeds to USF Foundation	0	0	0	%	(2,200)	0
Change in INTO USF equity investment	(499)	(1,638)	1,140	70 %	(103)	(1,395)
Total Contributions and Non-Cash Changes	\$12,568	\$(3,885)	\$16,453	423 %	\$1,106	\$(119)
CHANGE IN NET POSITION	\$13,953	\$(1,454)	\$15,407	1,059 %	\$5,695	\$2,623
Operating Profit Margin	15.8%	16.9%	(1)%		28.2%	17.7%

USF Financing Corporation and USF Property Corporation

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	6 Mos. Ending Dec 31, 2021	June 30, 2021	Variance		June 30, 2020	FINANCIAL PLAN FY 2022
			\$	%		
<u>OPERATING ACTIVITIES</u>						
Lease payments received from USF	\$24,785	\$22,336	\$2,449	11 %	\$21,940	\$23,978
Lease payments received from UMSA	2,177	3,892	(1,715)	(44)%	4,106	4,139
Lease payments received from HPCC	702	1,465	(763)	(52)%	1,479	1,383
Lease payments received from Research Foundation	1,574	2,234	(659)	(30)%	860	2,186
Payment to USF for management services	(354)	0	(354)	%	(719)	(803)
General and administrative disbursements	(565)	(643)	78	12 %	(601)	(679)
Total Cash from Operating Activities	\$28,320	\$29,285	\$ (965)	(3)%	\$27,065	\$30,204
<u>CAPITAL AND FINANCING ACTIVITIES</u>						
Capital expenditures	\$(7,242)	\$(20,582)	\$13,339	65 %	\$(23,852)	\$(14,331)
Debt issuance costs	(37)	0	(37)	%	(95)	0
Proceeds from issuance of long-term debt	45,740	30,056	15,684	52 %	27,000	0
Principal paid on notes to refund debt	(45,740)	(30,056)	(15,684)	(52)%	0	0
Principal paid on debt	(14,664)	(14,518)	(146)	(1)%	(13,059)	(15,725)
Interest paid on debt	(7,180)	(14,346)	7,166	50 %	(14,347)	(13,437)
Equity contribution from USF for USFSP Project	0	994	(994)	(100)%	2,085	0
Reimbursement to USF for building, FF&E	0	(676)	676	100 %	(389)	0
Equity contribution from USF Research for Project or reserves	0	0	0	%	2,514	1,276
Security received from lessee for swap collateral	0	5,007	(5,007)	(100)%	5,210	0
Security (pledged to) returned from counterparty	0	(5,104)	5,104	100 %	(5,130)	0
Total Cash From Capital and Financing Activities	\$(29,124)	\$(49,224)	\$20,100	41 %	\$(20,063)	\$(42,217)
<u>INVESTING ACTIVITIES</u>						
Proceeds from maturity/redemption of INTO CD	3,774	3,708	66	2 %	7,596	3,785
Purchase of INTO CD	(3,774)	(3,774)	0	0 %	(5,708)	(3,785)
Distribution to USF of INTO CD Proceeds	0	0	0	%	(2,200)	0
Interest income	7	88	(81)	(92)%	974	11
Total Cash From Investing Activities	\$7	\$22	\$(15)	(69)%	\$662	\$11
CHANGE IN CASH	(797)	(19,917)	19,120	96 %	7,664	(12,002)
Cash, Beginning of Year	52,698	72,615	(19,917)	(27)%	64,951	54,186
Cash, End of Year	\$51,901	\$52,698	\$ (797)	0 %	\$72,615	\$42,184
Total Cash & Investments	\$55,675	\$56,472	\$ (797)	(1)%	\$76,322	\$45,969
Days Cash on Hand	412	405	7	2 %	382	411

USF Research Foundation, Inc.

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

EXECUTIVE SUMMARY

State the DSO's Statutory Mission which Supports the Goals of the University

- The University of South Florida Research Foundation was established to promote, encourage, and enhance the research activities of University of South Florida faculty, staff and students.

The Research Foundation owns and manages real property assets that include the USF Research Park and various buildings that are located within the Research Park. DSO revenue is generated primarily through long-term leases of facilities utilized by the University research enterprise and private sector entities seeking research relationships with the University.

The USF Innovation Enterprise, which encompasses the USF Research Park, Technology Transfer Office, and the USF Tampa Bay Technology Incubator, contributes to a robust innovation-based ecosystem to include community startups and corporate partnerships with the University.

As a DSO, the Research Foundation provides a mechanism for the funding of licensed research and development activities at the University. The Research Foundation provides broad and flexible financial mechanisms to administer private research contracts and grants, including corporate and private foundation-sponsored programs. We assist the University by working in cooperation with the University's Technology Transfer Office in the commercialization of University inventions including license agreements, and receipt and distribution of royalties related to intellectual property.

EXPLANATION OF MAJOR VARIANCES FROM BOT-APPROVED PLAN - FORECAST

- Financial performance for the USF Research Park and Other Operating Expenses are currently tracking favorably to plan.
- As advised by the University, the FY22 Approved Plan included a cost allocation of \$2.6M to the Research Foundation for 75% of the USF Technology Transfer Office (TTO) expense budget that had previously been supported by the University. This line item expense is reported on the Income Statement as "IP University Expense - TTO Cost Allocation to DSO".

The TTO Cost Allocation expense is in addition to the IP expenses (principally royalty expenses) that are directly incurred by the Research Foundation for Intellectual property transactions.

FY22 year-to-date expense of \$1.075M for TTO cost allocation is currently tracking favorably to plan.

- Variance in Investment Income from Approved Plan is due to lower market returns for the six month period ended December 31 2021.

In addition to lower market return on investment portfolio, the fair value of certain equity holdings acquired from intellectual property transactions has significantly decreased in FY22 from the recorded fair value at June 30, 2021. The reduced fair values were disclosed in the Subsequent Event footnote to our audited financial statement for FY21.

USF Research Foundation, Inc.

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

BALANCE SHEET

(In thousands)

	As of December 31,		Variance	
	2021	2020	\$	%
<u>ASSETS</u>				
<u>Current Assets</u>				
Cash and Cash Equivalents	\$10,279	\$4,813	\$5,466	114 %
Investments	50,002	48,192	\$1,810	4 %
Receivables	1,212	1,936	\$(724)	(37)%
Other Current Assets	4,552	167	\$4,385	2,633 %
Total Current Assets	\$66,044	\$55,107	\$10,937	20 %
<u>Noncurrent Assets</u>				
Other Receivables	\$80	\$82	\$(2)	(3)%
Capital Assets	69,148	68,151	\$998	1 %
Less: Accumulated Depreciation	(36,282)	(33,607)	\$(2,675)	(8)%
Non-Depreciable Items (CIP, Land, etc.)	10,313	8,688	\$1,625	19 %
Developer Rights to Research Park (net)	6,762	6,877	\$(116)	(2)%
Total Noncurrent Assets	\$50,021	\$50,192	\$(171)	(0)%
Total Assets	\$116,065	\$105,299	\$10,766	10 %
<u>LIABILITIES AND NET POSITION</u>				
<u>Current Liabilities</u>				
Accounts Payable	\$1,650	\$302	\$1,348	447 %
Due to Primary Unit	7,546	7,263	\$282	4 %
Unearned Revenue	657	841	\$(184)	(22)%
Other Current Liabilities	3,200	2,091	\$1,109	53 %
Total Current Liabilities	\$13,052	\$10,497	\$2,555	24%
<u>Noncurrent Liabilities</u>				
Notes Payable & Capital Lease Obligation	\$16,689	\$17,740	\$(1,051)	(6)%
Total Noncurrent Liabilities	\$16,689	\$17,740	\$(1,051)	-6%
Total Liabilities	\$29,741	\$28,237	\$1,504	5%
Net Position	\$86,325	\$77,062	\$9,263	12%
Total Liabilities & Net Position	\$116,065	\$105,299	\$10,766	10%

USF Research Foundation, Inc.

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

INCOME STATEMENT

(In thousands)

	Period Ending December 31,		Variance	
	2021	2020	\$	%
<u>REVENUES</u>				
Rental Revenue	\$4,769	\$4,732	\$37	1 %
Intellectual Property Revenue	1,655	1,475	180	12 %
NMR Use License Fee	-	244	(244)	(100)%
Other Operating Revenues	91	92	(1)	(1)%
Total Revenues	\$6,515	\$6,543	\$(28)	(0)%
<u>EXPENSES</u>				
Salaries & Benefits	\$540	\$593	\$(53)	(9)%
Intellectual Property Program Expense	1,156	984	172	18 %
IP University Exp - TTO Cost Allocation to DSO	1,075	-	1,075	%
Operations - Research Park	1,792	1,668	124	7 %
Other Operating Expenses	102	96	6	6 %
UBC Net Expense (University Business Center)	177	109	68	62 %
Interest Expense	290	320	(30)	(9)%
Depreciation & Amortization	1,419	1,414	5	0 %
Total Expenses	\$6,551	\$5,184	\$1,367	26 %
OPERATING INCOME (LOSS) BEFORE NON-OPERATING REVENUE (LOSS)	\$(36)	\$1,358	\$(1,395)	(103)%
Investment Income (Loss)	\$(9,111)	\$6,284	\$(15,396)	(245)%
Non-Operating Interest Expense	(420)	(507)	87	17 %
Total Non-Operating Income (Expense)	\$(9,531)	\$5,778	\$(15,309)	(265)%
NET INCOME (LOSS)	\$(9,568)	\$7,136	\$(16,703)	(234)%

USF Research Foundation, Inc.

FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

STATEMENT OF CASH FLOWS

(In thousands)

	Period Ending December 31,		Variance	
	2021	2020	\$	%
<u>OPERATING ACTIVITIES</u>				
Net Income	\$(9,568)	\$7,136	\$(16,703)	(234)%
Adjustments for Non-Cash Activities:				
Add back (Deduct) Non-Cash Investment Loss (Gain)	9,315	(6,056)	15,371	254 %
Add back Depreciation/Amortization Exp	1,419	1,414	5	0 %
Less Other Non-Cash Revenue	-	(252)	252	100 %
Change in Assets and Liabilities (net)	2,156	(229)	2,385	1,043 %
Total Cash From Operating Activities	\$3,323	\$2,014	\$1,309	65 %
<u>INVESTING ACTIVITIES</u>				
Purchase of Investments	\$0	\$0	\$0	%
Capital Expenditures	(8)	(205)	196	96 %
Repayment (Funding) of Seed Capital Loans (net)	-	27	(27)	(100)%
Total Cash From Investing Activities	\$(8)	\$(178)	\$169	95 %
<u>FINANCING ACTIVITIES</u>				
Redeem Investments for New Building	\$3,500	\$1,334	\$2,166	100 %
New Building - Debt Service Costs	(936)	(900)	(37)	(4)%
Capital Lease Obligation - UDI Acquisition	(125)	(139)	14	10 %
Principal Payment - Note Payable	(805)	(775)	(30)	(4)%
Total Cash From Financing Activities	\$1,634	\$(479)	\$2,114	441 %
CHANGE IN CASH	4,949	1,357	3,592	265 %
Cash, Beginning of Year	5,330	3,456	1,874	54 %
Cash, End of Period	\$10,279	\$4,813	\$5,466	114 %

Cash Operating	\$10,000,317	\$4,477,417
Cash Restricted - Debt Sinking Funds	278,334	335,417
Cash, End of Dec 2021 and 2020 Period	\$10,278,650	\$4,812,834

USF Health Professions Conferencing Corporation

EXECUTIVE SUMMARY

MAJOR BUSINESS INITIATIVES - FY 2022

- HPCC's business model has been severely impacted due to the global COVID-19 crisis and the ongoing variants that continue to slow the movement of participants to live events and supply chain delivery. Many efforts have been taken to reduce expenses while simultaneously identifying new COVID-related business opportunities. In FY2022, HPCC is successfully rescheduling FY2020 programs affected by COVID19 and valued at more than \$750K in revenue. CAMLS affirmative actions to proactively postpone many programs with long lead times, has strengthened relationships with external clients and resulting in growing revenue and increasing operating earnings for FY2022 and 2023. New virtual reality and live streaming capabilities also helped CAMLS identify numerous new clients and offer new training options to established clients. The first two quarters of FY2022 anticipated external clients will return to CAMLS at 50% of pre-COVID volumes, and the second two quarters anticipated a return to 100% pre-COVID volumes. Although 100% is a stretch due to the Delta and Omicron variants of COVID 80-90% is achievable in the second two quarters. This revenue stream remains on target and unchanged in the Mid-Year Forecast. Additionally, the increasing participants at CAMLS and in downtown Tampa generally, helped HPCC realize additional rents that were in doubt during the development of the Annual plan.
- CAMLS Assurance Campaign which addressed CAMLS' broad approach to site safety, facility cleanliness and sanitizing, and a range of access controls to prevent the spread of COVID-19 ensures HPCC and the CAMLS facility will continue to provide flexible space and access to simulation learning and healthcare education to USF students, including Morsani College of Medicine Undergraduate Medical Education (UME), MCOM Anatomy Laboratory, Graduate Medical Education (GME), and Physician's Assistant (PA) students, College of Nursing Certified Registered Nurse Anesthetist (CRNA) students, College of Pharmacy students, and Muma College of Business students. The first two quarters and second two quarters anticipate uninterrupted access and usage similar to FY2021 utilization and funding.
- In addition, CAMLS is working to achieve continued growth of its portfolio in 2022 and 2023 by building on efforts that were interrupted by the COVID19 global pandemic. These efforts include: a) diversifying the portfolio to include government and not-for-profit contracts; b) building on successful off-site programming ('CAMLS Without Walls') which exports CAMLS' talent, tools, and resources to support our community and other Florida hospitals and healthcare systems where face to face lifesaving training is needed but the ability for participants to travel was not possible while freeing up space for internal uses; c) expanding CAMLS's original simulation training content and developing new clinical content leveraging the TGH/USF Health partnership; d) continuing to leverage opportunities to synchronize with and build on the expanding USF/USF Health presence downtown; and e) developing innovative training with the use of experiential learning technologies such as virtual reality and telehealth/education.
- CAMLS is expanding research focused on simulation-based training and virtual/augmented reality to utilize CAMLS's unique expertise, assets and USF Health faculty to obtain external grants in partnership with small businesses and USF Health affiliates.
- HPCC continues to provide the financial management support for 16 healthcare accreditations held by USF Health (part of the Office of Continuing Professional Development (CPD)), as well as two institutional accreditations (Society for Simulation in Healthcare and the American College of Surgeons Accredited Education Institute). Although live events are postponed indefinitely, CPD has expanded its portfolio of online programming in partnership with medical education companies (MEC) and transitioned its business model to accreditation only services and away from management of live events. This pivot has resulted in a significant increase in grant revenue, which in turn is passed on to the MECs for content development. CPD earns its fees over the course of the program, typically a year, which is setting the stage for an even stronger FY2023 as the client base expands.

EXPLANATION OF MAJOR VARIANCES FROM PRIOR YEAR

- Cash and cash equivalents' decreased \$249K from increased USF receivables and capital lease payments requiring the use of cash and cash provided by grants for future periods and operations.
- Overall 'Total Operating Revenues' are up 85% year over year primarily from 'Contracts & Grants - non USF'. A large portion of the increase is due to CPD programming accreditation which passes through approximately 93% of the revenue to medical education partners (MECs) for content development and delivery. The MEC expenses increase 'Programming Services' and the Contribution Margin Ratio decreases since a larger portion of revenue is also a direct expense. CAMLS live programming is also increasing despite the COVID-19 variants along with 'Rental revenue' and 'Rebates and commissions' which are dependent upon live events USF and external clients have proven resilient and the interest in CAMLS continues to build as the latest variant of COVID subsides. The strength of clients portends a strong close to FY2022 and increasing momentum for FY2023.
- Since March 2020, HPCC has proactively reduced its operating expenses, interest expense and administrative footprint to compensate for reduced business volumes and create more training space. These reductions are evident in the year over year decrease in wages but forgiveness of rents and management fees extended in FY2021 have expired and the cost of energy has increased significantly in FY2022.
- Staffing footprint - HPCC has transitioned more than 40% of its workforce to permanent remote work to enhance competitiveness in a tight labor market and freeing up 3,000 square feet of space for revenue generation.
- Debt Service - The USF Financing Corporation refunded the CAMLS bond in early FY2021 reducing the net interest rate from 3.51% to 2.25%, which reduced the year over year 'Interest expense on capital leases' 32%.
- The year-over-year 6 months ended December 31, 2021 'Increase (Decrease) in Net Position' improved (\$296K) before 'Transfers from UMSA' from the factors listed above. The third and fourth quarters of the approved Annual Plan anticipate external client volumes at CAMLS returning to 100% pre-COVID. Although 100% is a stretch due to the Delta and Omicron variants of COVID 80-90% is achievable in the second two quarters.
- Although 'Days cash on hand' decreased to 37, the cash position is expected to improve with payment of ongoing Undergraduate Medical Education services and stronger revenues in the second half of the fiscal year.

USF HEALTH PROFESSIONS CONFERENCING CORPORATION

Statements of Net Position

as of December 31, 2021 and June 30, 2021

	Current Year as of 12/31/21	Prior Year as of 6/30/21	Variance \$	Variance %
<u>Assets</u>				
Current Assets:				
Cash and cash equivalents	\$ 1,734,005	\$ 1,983,352	\$ (249,347)	(13)%
Accounts receivable	656,502	580,244	76,258	13 %
Due from USF/DSO	1,119,683	149,014	970,669	651 %
Prepaid expenses	127,555	78,794	48,761	62 %
Lease receivable	118,061	-	118,061	100 %
Other current assets	30,753	32,555	(1,802)	(6)%
Total Current Assets	3,786,559	2,823,959	962,600	34 %
Non-current Assets:				
Property and equipment, net	15,000,120	15,472,618	(472,498)	(3)%
Right-of-use asset, net	19,368	-	19,368	
Lease receivable, non-current	127,366	-	127,366	100 %
Total Non-current Assets	15,146,854	15,472,618	(325,764)	(2)%
Total Assets	18,933,413	18,296,577	636,836	3 %
<u>Deferred Outflows of Resources</u>				
Bond Prepayment Premium	108,905	119,815	(10,910)	(9)%
<u>Liabilities</u>				
Current Liabilities:				
Capital lease obligations, current portion	1,153,505	1,247,119	(93,614)	(8)%
Accounts payable	199,377	235,394	(36,017)	(15)%
Accrued expenses - other	114,664	186,187	(71,523)	(38)%
Due to USF/DSO's	721,032	382,987	338,045	88 %
Unearned revenue	1,494,680	1,307,435	187,245	14 %
Other current liabilities	2,500	2,500	-	0 %
Total Current Liabilities	3,685,758	3,361,622	324,136	10 %
Non-current Liabilities:				
Capital lease obligations, net of current portion	10,946,535	11,449,584	(503,049)	(4)%
Total Non-current Liabilities	10,946,535	11,449,584	(503,049)	(4)%
Total Liabilities	14,632,293	14,811,206	(178,913)	(1)%
<u>Deferred Inflows of Resources</u>				
Deferred inflows related to grants	1,745,468	1,125,932	619,536	55 %
Deferred inflows related to leases	245,427	-	245,427	100 %
Total Deferred Inflow of Resources	1,990,895	1,125,932	864,963	77 %
<u>Net Position</u>				
Net investment in capital assets	2,900,079	2,775,915	124,164	4 %
Operating unrestricted	(480,949)	(296,661)	(184,288)	62 %
Total Net Position	\$ 2,419,130	\$ 2,479,254	\$ (60,124)	(2)%

USF HEALTH PROFESSIONS CONFERENCING CORPORATION

Statements of Revenues, Expenses and Changes in Net Position

For the six months ended December 31, 2021 and 2020

	Current Year as of 12/31/21	Prior Year as of 12/31/20	Variance \$	Variance %
Operating Revenues				
Contracts & grants - non USF	\$ 6,590,024	\$ 2,614,969	\$ 3,975,055	152 %
Contracts & grants - USF	1,646,465	1,822,477	(176,012)	(10)%
Program registration & exhibits	147,500	104,862	42,638	41 %
Rental revenue	164,768	86,313	78,455	91 %
Rebates & commissions	24,720	5,732	18,988	331 %
Total Operating Revenues	8,573,477	4,634,353	3,939,124	85 %
Operating Expenses				
Program services	5,663,004	2,106,806	3,556,198	169 %
Supporting services				
Salaries & benefits	1,763,554	1,843,288	(79,734)	(4)%
Wages - program driven temporary staffing	32,503	30,717	1,786	6 %
Rent, utilities & equipment leases	636,208	543,743	92,465	17 %
Other operating expenses	310,471	235,193	75,278	32 %
Right-of-use asset amortization	3,098	-	3,098	100 %
Depreciation expense	475,158	471,745	3,413	1 %
Total Operating Expenses:	8,883,996	5,231,492	3,652,504	70 %
Operating Income (Loss)	(310,519)	(597,139)	286,620	(48)%
Non-operating Revenues (Expenses)				
Transfers from UMSA- Continuing Ed - Faculty, Students	400,000	-	400,000	100 %
USF carryforward funding	-	36,637	(36,637)	(100)%
Investment income	7,006	569	6,437	1,132 %
Bond prepayment premium	(10,910)	(7,854)	(3,056)	39 %
Interest expense on lease obligations	(151,201)	(195,045)	43,844	(22)%
Gain (loss) on asset disposal	5,500	7,000	(1,500)	(21)%
Total Net Non-operating Revenue (Expenses)	250,395	(158,693)	409,088	(258)%
Increase (decrease) in Net Position	(60,124)	(755,832)	695,708	(92)%
Net Position, beginning of year	2,479,254	3,562,932	(1,083,678)	(30)%
Net Position, end of period	\$ 2,419,130	\$ 2,807,100	\$ (387,970)	(14)%
Contribution Margin Ratio	$\frac{A - B}{A}$	32%	53%	

USF HEALTH PROFESSIONS CONFERENCING CORPORATION

Statements of Cash Flow

For the six months ended December 31, 2021 and 2020

	Current Year as of 12/31/21	Prior Year as of 12/31/20	Variance \$	Variance %
Cash flows provided by (used in) operating activities				
Programmatic receipts	\$ 8,197,011	\$ 2,761,722	\$ 5,435,289	197 %
Facility operations receipts	538,740	646,616	(107,876)	(17)%
Rents & rebate receipts	148,787	77,828	70,959	91 %
Total Receipts	<u>8,884,538</u>	<u>3,486,166</u>	<u>5,398,372</u>	<u>155%</u>
Programmatic disbursements	(5,934,213)	(2,808,400)	(3,125,813)	111 %
Staffing disbursements	(1,874,273)	(1,986,563)	112,290	(6)%
Facility operation disbursements	(964,915)	(881,525)	(83,390)	9 %
Total Disbursements	<u>(8,773,401)</u>	<u>(5,676,488)</u>	<u>(3,096,913)</u>	<u>55 %</u>
Net cash flows provided by (used in) operating activities	<u>111,137</u>	<u>(2,190,322)</u>	<u>2,301,459</u>	<u>(105)%</u>
Cash flows provided by non-capital and related financing activities				
Transfers from UMSA- Continuing Ed - Faculty, Students	400,000	-	400,000	100%
Net cash provided by non-capital and related financing activities	<u>400,000</u>	<u>-</u>	<u>400,000</u>	<u>100%</u>
Cash flows provided by (used in) capital and related financing activities				
Purchases of property and equipment	(2,660)	(5,392)	2,732	(51)%
Proceeds on sale of fixed assets	5,500	7,000	(1,500)	(21)%
Principal payments under capital lease obligations	(619,128)	(564,770)	(54,358)	10 %
Interest payments on lease obligations	(151,201)	(195,045)	43,844	(22)%
Bond prepayment premium	-	(138,579)	138,579	(100)%
Net cash used in capital and related financing activities:	<u>(767,489)</u>	<u>(896,786)</u>	<u>129,297</u>	<u>(14)%</u>
Cash flows provided by investing activities				
Investment Income	7,005	569	6,436	1,132 %
Net cash provided by non-capital and related financing activities	<u>7,005</u>	<u>569</u>	<u>6,436</u>	<u>1,132 %</u>
Net increase (decrease) in cash and cash equivalents	(249,347)	(3,086,539)	2,837,192	(92)%
Cash and cash equivalents, beginning of year	1,983,352	4,288,106	(2,304,754)	(54)%
Cash and cash equivalents, end of period	<u>\$ 1,734,005</u>	<u>\$ 1,201,567</u>	<u>\$ 532,438</u>	<u>44 %</u>
Cash:				
Cash and cash equivalents - Checking	1,537,912	705,629	832,283	118 %
Cash and cash equivalents - Designated Savings	196,093	495,938	(299,845)	(60)%
	<u>\$ 1,734,005</u>	<u>\$ 1,201,567</u>	<u>\$ 532,438</u>	<u>44 %</u>
Days cash on hand	37	44		
Reconciliation of operating income (loss) to net cash provided (used) by operating activities				
Operating income (loss)	\$ (310,519)	\$ (597,139)	\$ 286,620	(48)%
Adjustments to reconcile operating income to net cash provided by operating activities:				
Depreciation expense	475,158	471,745	3,413	1 %
Right-of-use asset amortization	3,098	-	3,098	100%
USF carryforward funding	-	36,637	(36,637)	(100)%
Changes in operating assets and liabilities and deferred inflows of resources which provided (used) cash:				
Accounts receivable and due fr USF/DSO	(1,046,927)	(734,810)	(312,117)	42 %
Prepaid expenses	(48,761)	(49,423)	662	(1)%
Lease receivable	(245,427)	-	(245,427)	100%
Fixed asset accruals	-	17,871	(17,871)	(100)%
Other assets	1,802	(2,379)	4,181	(176)%
Accounts payable, accrued expenses and other noncurrent liabilities	230,505	(436,568)	667,073	(153)%
Refunds due to sponsors and other current liabilities	-	(680)	680	(100)%
Unearned revenue	187,245	36,912	150,333	407 %
Deferred inflows of resources	864,963	(932,488)	1,797,451	(193)%
Net cash flows from operating activities	<u>\$ 111,137</u>	<u>\$ (2,190,322)</u>	<u>\$ 2,301,459</u>	<u>(105)%</u>

Management Discussion & Analysis

For the Month Ended December 31, 2021

For the month ended December 31, 2021, total operating revenue and expenses were \$98,237 and \$148,200 respectively, resulting in net operating loss of \$49,963. As represented in the monthly operating income statement, total event related income of \$98,237 was mostly comprised of USF Men's Basketball, USF Women's Basketball, and RIPA Holiday Party. Relative to the original budget, total event income was less than the original budget by \$55,616. This was attributable to the DaBaby concert budgeted for December, which did not take place.

Payroll and operating expenses for the month totaled \$148,200, which is greater than the original budget by \$26,611. The negative variance was primarily attributable to three pay periods taking place in December.

As of December 31, 2021, consolidated cash balance were \$1,574,111, resulting in an overall decrease in cash of \$549,536 from the prior month. This decrease is due to two quarterly reimbursements to TBEP being paid.

For the Six Months Ended December 31, 2021

For the six months ended December 31, 2021, total operating revenue and expenses were \$652,351 and \$722,732, respectively, resulting in net operating loss of \$70,381. As represented in the fiscal year to date income statement, total event income of \$651,056 was attributable to USF events \$188,312 (29% of total event income) and Non USF events \$462,744 (71% of total event income). Total event revenue of \$858,733 exceeded event related costs of \$495,505 by \$363,133 for a gross profit margin (before ancillary revenue) of 43%. Ancillary revenue streams realized during this time frame amounted to \$287,828, or 34% of the total event revenue (gross). This amount was comprised of TM Rebates \$86,487 (30%), Parking \$74,780 (26%), Concessions \$54,793 (19%), RMI \$57,938 (20%), Novelties \$8,583 (3%), and Suite/Loge \$5,248 (2%), effectively the fiscal year to date event gross profit margin was 57%. Relative to the original budget, total operating income is \$52,408 greater than budget.

For the six months ended December 31, 2021, total payroll and operating expenses were \$722,732, resulting in a positive variance to budget of \$61,325. These variances are primarily attributable to a function of the net effect of savings in salaries, building supplies, contracted services, and equipment repair & maintenance.

Operating and event cash balances increased by \$990,381, since the inception of the fiscal year. The increase is attributable to the net effect of increases in Prepaids (\$45,879), Accrued Liabilities (\$37,949), Deferred Revenue (\$1,718,549), Accounts Receivable (\$164,489), combined with decreases in and Accounts Payable (\$72,010). It should be noted that as of December 31, 2021, the payable due to TBEP for the fiscal year is \$2,147,832.10. The TBEP payable consists of payroll, benefits, management/ shared service fees and staffing costs. Please note that this balance has started to get paid down.

Forecast for the Fiscal Year Ending June 30, 2022:

For the fiscal year ending June 30, 2022, operating revenue and expenses are projected to be \$1,954,023 and \$1,534,909 respectively, resulting in net operating income before incentive fees/profit share of \$444,210 or \$419,210 after these projected expenses. Compared to the original budget, operating revenue is projected to increase by \$22,438 while operating expenses are projected to decrease by \$202,062, for an overall projected Increase in net operating income before incentive fees/ profit allocation expenses of \$224,500.

***Prepared by VSG, Yuengling Center Arena Management Group*

BALANCE SHEET

(In thousands)

	<i>6 Months Ended December 31,</i>			
	Q1 Actual	Q2 Actual	2021 ACTUAL	2020 ACTUAL
ASSETS				
<u>Current Assets</u>				
Cash and Cash Equivalents	1,903	(95)	\$1,808	\$568
Accounts Receivable	187	258	445	142
Investments	-	-	0	0
Other	87	(24)	63	71
Total Current Assets	2,177	139	\$2,316	\$781
<u>Noncurrent Assets</u>				
Restricted Cash and Cash Equivalents	-	-	\$0	\$0
Restricted Investments	-	-	0	0
Capital Assets	3,172	-	3,172	3,172
Less: Accumulated Depreciation	(2,494)	-	(2,494)	(2,429)
Non-Depreciable Items (CIP, Land, etc.)	-	-	0	0
Total Noncurrent Assets	679	-	\$679	\$743
Total Assets	2,856	139	\$2,995	\$1,525
LIABILITIES				
<u>Current Liabilities</u>				
Accounts Payable	8	35	\$43	\$53
Due to Component Units	2,681	(376)	2,306	1,665
Deferred Revenue	1,090	649	1,739	6
Other	-	-	0	0
Total Current Liabilities	3,779	309	\$4,087	\$1,724
<u>Noncurrent Liabilities</u>				
Long Term Debt	-	-	\$0	\$0
Total Noncurrent Liabilities	-	-	\$0	\$0
Total Liabilities	3,779	309	\$4,087	\$1,724
NET ASSETS	(923)	(170)	\$(1,093)	\$(200)
Total Liabilities & Net Assets	2,856	139	\$2,995	\$1,525
Net Position				
Beginning Unrestricted Net Assets	(1,426)	-	\$(1,426)	\$(547)
Beginning Property Net Assets	638	-	638	638
Retained Earnings	115	(0)	115	188
Event Revenue Transfers, net	(411)	(2)	(413)	141
Net Operating Income	162	(167)	(6)	(620)
Total Net Position	(923)	(170)	\$(1,093)	\$(200)

INCOME STATEMENT

(In thousands)

	<i>6 Months Ended December 31,</i>				<i>Fiscal Year Ended June 30,</i>						
	Q1 Actual	Q2 Actual	2021 Actual	2020 Actual	2022 YTD	2021 ACTUAL	Variance		2022 Plan	2021 Rev. Plan	2021 Plan
							\$	%			
<u>REVENUES</u>											
Rent Income	\$217	\$147	\$363	\$67	\$363	\$652	\$(288)	(44)%	\$491	\$311	\$321
Service Income	24	89	113	2	113	25	87	346 %	271	65	301
Premium Seating	5	0	5	0	5	0	5	%	41	17	53
Facility Fee	0	0	0	0	0	0	0	%			
Sponsorship, Commissions & Royalties	118	\$(118)	0	0	0	0	0	%	740		821
Parking	49	26	75	1	75	27	47	173 %	307		410
Other Revenues	152	95	247	70	247	111	137	124 %	55	20	75
Total Revenues	\$565	\$238	\$803	\$141	\$803	\$815	\$(12)	(1)%	\$1,905	\$412	\$1,980
<u>EXPENSES</u>											
Salaries & Wages	\$187	\$145	\$331	\$346	\$331	\$658	\$(327)	(50)%	\$525	\$503	\$724
Payroll Taxes & Benefits	33	28	61	64	61	126	(65)	(51)%	293	281	260
Repairs, Maintenance and Utilities	76	61	138	123	138	337	(200)	(59)%	185	162	167
Operating & Administrative	60	108	168	145	168	253	(85)	(34)%	444	178	443
Contracted Services	0	0	0	0	0	0	0	%			
Management Fees	38	38	75	75	75	50	25	50 %	150	150	150
Depreciation/Amortization	0	0	0	0	0	65	(65)	(100)%			
Other Expenses	10	26	36	8	36	28	7	26 %			50
Total Expenses	\$403	\$406	\$809	\$760	\$809	\$1,518	\$(709)	(47)%	\$1,597	\$1,275	\$1,793
OPERATING PROFIT BEFORE NON-CASH CHANGES	\$162	\$(167)	\$(6)	\$(620)	\$(6)	\$(703)	\$697	99 %	\$308	\$(863)	\$187
<u>NON-OPERATING REVENUES/(EXPENSES)</u>											
Interest Expense	0	0	0	0	0	0	0	%			0
Net Transfers to USF - Arena Debt	\$(411)	\$(2)	\$(413)	141	(413)	(250)	(164)	(66)%			0
Total Non-Operating Revenues/(Expenses)	\$(411)	\$(2)	\$(413)	\$141	\$(413)	\$(250)	\$(164)	(66)%	\$0	\$0	\$0
NET OPERATING PROFIT	\$(249)	\$(170)	\$(419)	\$(479)	\$(419)	\$(953)	\$533	56 %	\$308	\$(863)	\$187

STATEMENT OF CASH FLOWS

(In thousands)

	6 Months Ended December 31,				Fiscal Year Ended June 30,						
	Q1 Actual	Q2 Actual	2021 Actual	2020 Actual	2022 YTD	2021 ACTUAL	Variance \$	%	2022 Plan	2021 Rev. Plan	2021 Plan
OPERATING ACTIVITIES											
Net Operating Profit	\$162	\$(167)	\$(6)	\$(620)	\$(6)	\$(703)	\$697	99 %	\$308	\$(863)	\$187
Adjustments for Non-Cash Activities:											
Depreciation / Amortization	0	0	0	0	0	0	0	%			
Net adjustments to Assets	23	(234)	\$(210)	302	(210)	144	(355)	(246)%		257	47
Net adjustments to Liabilities	307	(341)	\$(34)	280	(34)	1,094	(1,128)	(103)%	(400)	1,186	8
Net adjustment to Deferred Revenue	1,069	649	1,719	0	1,719	(62)	1,780	2,884 %	500	158	200
Total Cash From Operating Activities	\$1,561	\$(92)	\$1,468	\$(37)	\$1,468	\$474	\$994	210 %	\$408	\$738	\$442
INVESTING ACTIVITIES											
Capital Expenditures	\$0	\$0	\$0	0	\$0	\$0	\$0	%			
Purchases (Sales) of Investments	0	0	0	0	0	\$0					
Accumulated Depreciation	0	0	0		0	65	(65)	(100)%			
Total Cash From Investing Activities	\$0	\$0	\$0	\$0	\$0	\$65	\$(65)	(100)%	\$0	\$0	\$0
FINANCING ACTIVITIES											
Proceeds of Long-Term Debt	\$0	\$0	\$0	0	\$0	\$0	\$0	%			
Principal Paid on Debt	0	0	0	0	0	0	0	%			
Interest Paid	0	0	0	0	0	0	0	%			
Net transfers to USF for debt service on arena [Enter financing item here]	(411)	(2)	(413)	141	(413)	(250)	(164)	(66)%	(413)	(413)	(413)
Total Cash From Financing Activities	\$(411)	\$(2)	\$(413)	\$141	\$(413)	\$(250)	\$(164)	(66)%	\$(413)	\$(413)	\$(413)
CHANGE IN CASH	1,150	(95)	\$1,055	104	1,055	289	766	265 %	(5)	325	29
Cash, Beginning of Year	753	0	753	464	753	464	289	62 %	550	225	37
Cash, End of Year	\$1,903	\$(95)	\$1,808	\$568	\$1,808	\$753	\$1,055	140 %	\$545	\$550	\$66

USF Institute of Applied Engineering, Inc
 FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

INCOME STATEMENT

(In thousands)

REVENUES

	CURRENT YEAR 12/31/2021	PRIOR FISCAL YEAR 06/30/2021	Variance	
			\$	%
Contracts Revenues	\$3,484	\$5,071	\$(1,588)	(31)%
Hillsborough County Grant	387	621	(234)	(38)%
University Support	666	691	(25)	(4)%
College of Engineering Support	13	21	(8)	(39)%
Donation and Other Revenue	1	358	(357)	(100)%

Total Revenues	\$4,551	\$6,763	\$(2,212)	(33)%
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EXPENSES

Salaries & Benefits	\$976	\$1,112	(\$136)	(12)%
College of Engineering Salary Support	13	21	(8)	(39)%
Gift In-Kind Expenses	1	20	(19)	(94)%
Materials, Supplies, Software & Equip., Travel	3	69	(66)	(96)%
Banking, Insurance, Audit, Tax Service	114	170	(57)	(33)%
Facilities, Utilities, Telecomm., Security	21	182	(161)	(88)%
Other Operating Expenses	9	-	9	%
Depreciation & Amortization	57	63	(6)	(9)%
Hills. County Salaries & Benefits	101	547	(446)	(82)%
Hills. County Materials, Supplies, Software & Equip.	85	117	(32)	(27)%
Hills. County Facilities, Telecomm., & Security	44	61	(17)	(27)%
Hills. County Other Operating Expenses	5	-	5	%
Direct Program Costs	2,638	3,726	(1,088)	(29)%
Indirect Return to University	72	266	(193)	(73)%

Total Expenses	\$4,139	\$6,353	\$(2,214)	(35)%
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OPERATING PROFIT BEFORE

NON-CASH CHANGES	\$411	\$409	\$2	1 %
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Equipment Donations to USF	-	-	-	%
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Total Non-Cash Changes	\$0	\$0	\$0	%
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NET OPERATING PROFIT	\$411	\$409	\$2	1 %
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Operating Profit Margin	9%	6%	3 %
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USF Institute of Applied Engineering, Inc
FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

BALANCE SHEET

(In thousands)

	CURRENT YEAR 12/31/2021	PRIOR FISCAL YEAR 06/30/2021	Variance	
			\$	%
ASSETS				
<u>Current Assets</u>				
Cash and Cash Equivalents	\$1,097	\$648	\$449	69 %
Accounts Receivable	794	1,044	(250)	(24)%
Grants Receivable	566	364	201	55 %
Prepayments and Other Current Assets	94	30	64	214 %
Total Current Assets	2,550	2,086	463	22 %
<u>Noncurrent Assets</u>				
Capital Assets:				
Laboratory Equipment and Fixtures, Net	769	696	73	10 %
TOTAL ASSETS	3,319	2,782		
DEFERRED OUTFLOWS OF RESOURCES	-	-	-	%
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$3,319	\$2,782	536	19 %
LIABILITIES				
<u>Current Liabilities</u>				
Accounts Payable	\$2,141	\$2,017	124	6 %
Accrued Expenses	(66)	27	(92)	(345)%
Rent Liability	53	29		
Unearned Contract Revenue	360	147	213	145 %
Total Current Liabilities	2,489	2,220	269	12 %
DEFERRED INFLOWS OF RESOURCES	-	-	-	%
NET POSITION				
Net Investment in Capital Assets	769	696	73	10 %
Unrestricted	61	(133)	194	146 %
Total Net Position	830	563		
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION	\$3,319	\$2,782	536	19 %

USF Institute of Applied Engineering, Inc
 FY 2022 QUARTER 2 REPORT - DECEMBER 31, 2021

STATEMENT OF CASH FLOWS

(In thousands)

	CURRENT	PRIOR	Variance	
	YEAR	FISCAL YEAR	\$	%
	12/31/2021	6/30/2021		
<u>OPERATING ACTIVITIES</u>				
Cash Receipt from Customers	\$3,947	\$4,190	(\$243)	(6)%
Cash Receipt from Hillsborough County	186	408	(222)	(54)%
Salaries & Benefits	(610)	(1,275)	665	52 %
Payment to Suppliers	(381)	(272)	(109)	(40)%
Payment for Direct Program Costs	(3,015)	(2,720)	(296)	(11)%
Total Cash From Operating Activities	\$126	\$331	\$ (205)	(62)%
<u>FINANCING ACTIVITIES</u>				
Transfer from USF Support	\$603	\$603	\$0	0 %
Transfer to USF-IDR	(94)	(187)	93	50 %
Gift In-Kind Contributions	1	0	1	1,294 %
Total Cash From Financing Activities	\$510	\$416	\$94	23 %
<u>INVESTING ACTIVITIES</u>				
Capital Expenditures	\$(188)	\$(364)	\$176	48 %
Proceeds of Long-Term Debt	-	-	-	%
Principal Payments	-	-	-	%
Interest Payments	-	-	-	%
Total Cash From Investing Activities	\$(188)	\$(364)	\$176	48 %
CHANGE IN CASH				
Cash, Beginning of Year	648	265	383	145 %
Cash, End of Year	\$1,097	\$648	\$449	69 %
Total Cash & Investments	\$1,097	\$648	\$449	69 %
Days Cash on Hand	97	37	60	159 %