



KIRILL PERVUN

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Legal status: U.S. Permanent Resident

“Through chances various, through all vicissitudes, we make our way...” – Aeneid, Virgil

EDUCATION

UNIVERSITY OF SOUTH FLORIDA, Muma College of Business TAMPA, FL

Ph.D. Candidate, Finance (Support field: Economics) Expected graduation: May 2020 2016-Present

Teaching experience: Behavioral Finance (Spring 2020), Working Capital Management/Corporate Finance (Fall 2018), Personal Finance (Spring 2019 and 2020); assisted with Applied Security Analysis/Investments

UNIVERSITY OF FLORIDA, Hough Graduate School of Business GAINESVILLE, FL

Master of Science in Real Estate (Finance) 2014

- Graduate research assistant at Bergstrom Center for Real Estate Studies (Prof. David Ling)
- Completed Commercial Investment Manager (CCIM) coursework, ARGUS and Excel modeling certification
- Proficient with Bloomberg, Capital IQ, OneSource, Hoover, CoStar, STDB, REIS, RC Analytics

UNIVERSITY OF MEMPHIS, Fogelman College of Business & Economics MEMPHIS, TN

International Master in Business Administration (MBA) 2011

- Graduate assistant at the department of economics (Prof. David Kemme)
- Full scholarship; International Business Tour Award for Panama
- Completed Chartered Financial Analyst level I exam; 3rd place in the CFA Investment Challenge

KEMEROVO STATE UNIVERSITY, College of Law SIBERIA, RUSSIA

Specialist Degree in Jurisprudence, Summa cum laude ♦ Prior: HS for math and physics 2004

- Runner-up (twice) in the national legal competitions in civil law and procedure

RESEARCH

Areas of interest: Behavioral, Corporate & Entrepreneurial Finance, Investments, Real Estate, Law & Economics

Working papers:

- Athlete CEOs and Corporate Outcomes (accepted by FMA, SFA and Florida Finance conferences, 2019)

Work in progress:

- Foreign CEOs and Home Country Bias in Acquisitions
- What Shapes an Entrepreneur? Clues from Outside Interests
- Not Based Anyplace: A New Measure of Company Location (presented at the ARES annual meeting, 2019)

Conferences: Western Finance Association (San Diego, 2018), American Real Estate Society (Phoenix 2019; Naples 2018), Miami Behavioral Finance (2018), Eastern Finance Association (Jacksonville, 2017), Florida Finance (Orlando, 2016; Tampa 2018)

PROFESSIONAL EXPERIENCE

Terracap Management (Private Equity) Analyst, Asset & Project Manager, 2014-2016 TAMPA/NAPLES, FL

BWT Global Investors, Founding and Managing Partner, 2012-2013 NASHVILLE/MOSCOW

Fedex Services (Corporate HQ), Advanced Intern with Product Development team, 2011 MEMPHIS, TN

Region Service Law Firm & Kuzbass Energy, Attorney and Legal Counsel, 2003-2006 SIBERIA, RUSSIA

- Areas of expertise: civil, corporate, commercial, insurance, bankruptcy, energy and tax law litigation

Other roles: insurance agent, door-to-door salesman of educational products, investment banking consultant for international projects, tennis coach with a high performance junior tennis academy

PERSONAL INFORMATION

Languages: English, Russian, French **Interests:** tennis, running, reading, hiking

Sports: NCAA student-athlete (full tennis scholarship), Athletic Director's Academic Hall of Fame

PAPER ABSTRACTS

👉 Athlete CEOs and Corporate Outcomes

One out of every four chief executive officers of large American companies has a background in competitive athletics developed during youth or later years (Athlete CEOs). Using novel and hand-collected data from detailed biographies of heads of the S&P1500 corporations, I find strong evidence that firms managed by Athlete CEOs are more profitable and invest more in long-term projects. Additionally, CEOs with experience in individual sports, but not in team sports, are debt-averse possibly due to their traits of self-sufficiency and self-reliance associated with individual sports. From a career perspective, Athlete CEOs reach top corporate positions faster, earn higher compensation, and serve their companies longer providing cross-validation of my sport participation variables. My study shows how manager's ability to perform and compete on a personal level can have beneficial effects on corporate performance, investment and financing decisions.

👉 Foreign CEOs and Home Country Bias in Acquisitions

Seven percent of the large U.S. corporations are headed by foreign-educated CEOs (Foreign CEOs). Companies run by Foreign CEOs more often buy targets in the CEO's home country. Such acquisitions are more likely to be outside of acquirer's primary industry (diversifying), and be all-cash deals with a lower percentage of debt financing. Firms pay higher premiums for public targets located in the CEO's home country. Overall, the market reacts negatively to home country acquisitions. Combined evidence suggests such deals do not appear to be value enhancing, and are more likely to be driven by the CEO's home country bias, as opposed to an information advantage.

👉 What Shapes an Entrepreneur? Clues from Outside Interests

Using insightful, novel, and hand-collected data from detailed biographies of 2,200 chief executive officers, I study the relationship between an individual's personal interests and a likelihood to become an entrepreneur. I find that participation in sports, including youth sports, and passion for reading are positively associated with the likelihood of becoming an entrepreneur. Manager's participation in sports and interest in reading increases the probability of becoming an entrepreneur by 80% and 110%, respectively. My findings are consistent with the trait theory of personality and several theories of entrepreneurship.

REFERENCES

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