

Your Guide to the

MS in Management



*Project Manager • Human Resources/People Analyst • Talent Analyst • Team Lead
Training & Development Specialist • Operations Manager • Data Analyst • Management Consultant*



UNIVERSITY of
SOUTH FLORIDA
Muma College of Business

Why a Master's Degree in Management?

USF's Master of Science in Management is a versatile degree applicable to individuals from all industries. This degree is designed to help students become effective managers and to better understand people. This flexible 30-credit hour program is specifically created for busy professionals who want to maximize their potential (and pay) by mastering "the science of people" without having to quit jobs or reduce hours.

This degree is an effective combination of foundational courses which provide important scholarly concepts and cutting edge curricula that bolster the skills needed to guide people, projects, and teams in the constantly evolving business environment. It covers the business underpinnings that successful managers need through concentrations like project management, human resources, and management information systems.

About the Program

This dynamic program provides a broad range of management concepts and skills. The diversity of course topics in the program provides a new breed of managers with proficiency in state-of-the-art courses like data analytics, leadership, creativity, collaboration, and project management concepts along with the traditional management courses.

Students may choose a general path to complete the degree or may avail one of the three concentrations:

Project Management: Organizations are moving away from individual efforts to team efforts and a project model of delivery. This concentration enables students to manage any kind of project team efficiently and effectively.

Human Resources: Successful organizations consider employees as assets who need to be nurtured and enriched. This concentration enables students to ride the wave of the future of HRM by empowering themselves with new skills and mindsets.

Management Information Systems: There is no aspect of business that is separate from information technology. To manage people is to manage technology. For individuals who supervise technical employees or are seeking these management positions, the MIS concentration offers the necessary skills to be ahead of the competition.

Quantitative Management: Analytics has reached management! Being able to use data to understand, analyze, and predict employee behavior is what differentiates good companies from mediocre ones. This concentration is a great fit for those who are seeking to stay on the cutting edge of management and combine data analytics with leadership.

Contemporary Management: All the options seem appealing and do not know what to decide? Like something in each of the concentrations? Then this concentration is for you! This concentration will familiarize you with the foundational understanding of all the other concentrations to make you into a holistic manager of the contemporary business.

“ The department is interested in not only our education or development, but also our professional development. Professors are concerned about student success - most of the students are working and have tight schedules so the professors try to work around that. ”

Ugochukwu Ozoemena, Class of 2018



Coursework

Core Courses (12 Credit Hours)

- **MAN 6055** - Organizational Behavior and Leadership
- **MAN 6289** - Organizational Change and Development
- **MAN 6347** - People Analytics
- **MAN 6121** - Emotional Intelligence and Social Intelligence in the Workplace

Capstone Course (3 Credit Hours)

This course must be taken during one of the last two semesters of the student's program. It integrates the topics covered in the four other core courses.

- **MAN 6950** - Capstone Experience in Leading Organizations

Elective Courses (3 Credit Hours)

Elective courses may be selected from additional management courses or (with prior approval by the academic advisor) other areas of specialization such as sociology, information systems, psychology or communication. The following courses are potential electives, depending on semester and offerings. Courses from concentrations not selected by the student may also be taken here.

- **MAN 6905** - Independent Study (1-3 Credit Hours)
- **MAN 6905** - Practicum Option
- **MAN 6905** - Research Paper Option
- **MAN 6930** - Selected Topics Credit Hours:
(3 Credit Hours for This Program) (Management Internship)

Exemplar Acceptable Electives:

- **GEB 6215** - Communication Skills for Managers
- **MAN 6256** - Politics and Control in Organizations
- **EDF 6534** - Human Development and Personality Theory
- **LIS 6700** - Information, Strategy, and Decision Making
- **SOP 6058** - Personality and Social Psychology (Social Psychology)
- **ISM 6225** - Distributed Information Systems (for MIS concentration only)
- **ISM 6436** - Operations and Supply Chain Processes (for MIS concentration only)
- **ISM 6208** - Data Warehousing (for MIS concentration only)
- **ISM 6485** - Electronic Commerce (for MIS concentration only)

Practicum Option (1-3 Credit Hours)

The practicum option requires students to work on an applied project related to management / project management. Typically this can occur at the student's place of employment and is jointly supervised by a faculty member and a manager in the company.

Research Paper Option (3 Credit Hours)

This option requires students to work on a scholarly publication related to management. The student picks a scholarly research topic, conducts a literature survey, designs a research method, collects data, analyzes the data, and writes a research paper. The research paper option (**MAN 6905**) will count for 3 credit hours of electives.

Concentrations (12 Credit Hours)

Students may select from one of the following concentrations:

Project Management

Required Courses (Courses are 3 Credit Hours Each)

- **ISM 6316** - Project Management
- **MAN 6145** - Managing Creative Projects

Choose 6 Credit Hours from the Following Courses (Courses are 3 Credit Hours Each)

- **MAN 6448** - Negotiating Agreement and Resolving Conflict
- **MAN 6601** - International Management
- **MAN 6165** - Principles of Collaboration
- **ACG 6026** - Accounting Concepts for Managers

Human Resources

Required Courses (Courses are 3 Credit Hours Each)

- **MAN 6305** - Human Resource Management
- **MAN 6930** - Employment Law

Choose 6 Credit Hours from the Following Courses (Courses are 3 Credit Hours Each)

- **MAN 6448** - Negotiating Agreement and Resolving Conflict
- **GEB 6445** - Social, Ethical and Legal Systems
- **MAN 6435** - Contract Management
- **BUL 5842** - Risk Management and Legal Compliance

Management Information Systems

Required Courses (Courses are 3 Credit Hours Each)

- **ISM 6124** - Advanced Systems Analysis and Design (Pre-Req ISM 6137 or ISM 4212)
- **ISM 6218** - Advanced Database Management Systems (Pre-Req ISM 6123 or ISM 3113)

Choose 6 Credit Hours from the Following Courses (Courses are 3 Credit Hours Each)

- **ISM 6328** - Information Security and Risk Management
- **ISM 6305** - Managing the Info Systems Function
- **ISM 6136** - Data Mining (Pre-Requisite: QMB 6305)
- **ISM 6156** - Enterprise Resource Planning and Business Process Management (Pre-Req: ISM 6021)

Quantitative Management

Required Courses (Courses are 3 Credit Hours Each)

- **QMB 6304** - Analytical Methods for Business
- **ISM 6136** - Data Mining (Pre-Req QMB 6305)

Choose 6 Credit Hours from the Following Courses (Courses are 3 Credit Hours Each)

- **ISM 6155** - Enterprise Information Systems Management
- **QMB 6358** - Data Analytics for Business
- **ISM 6419** - Data Visualization for Storytelling
- **ISM 6405** - Informatics and Business Intelligence

Contemporary Management

Choose Five from the Following Courses (Core Courses from Four Concentrations):

- **ISM 6316** - Project Management
- **MAN 6145** - Managing Creative Projects
- **MAN 6305** - Human Resource Management
- **MAN 6930** - Employment Law
- **ISM 6124** - Advanced Systems Analysis and Design (Pre-Req ISM 6137 or ISM 4212)
- **ISM 6218** - Advanced Database Management Systems (Pre-Req ISM 6123 or ISM 3113)
- **QMB 6304** - Analytical Methods for Business
- **ISM 6136** - Data Mining (Pre-Req QMB 6305)

Admission Requirements

The MS in Management admission committee uses a portfolio approach: the strength of each applicant is determined based on the entire application. The committee will consider the following:

- Prior college-level academic performance (bachelor's degree from a regionally accredited institution required).
 - For applicants with a three-year bachelor's degree from a regionally accredited institution, the following requirements must be met:
 - Minimum GMAT score of 600 or a minimum GRE score of at least 321, and a minimum of 25th percentile in the verbal portion of the test.
 - When the three-year bachelor's degree is less than 120 hours from Non-Bologna Accord Institutions, a transcript evaluation from a NACES member is required to confirm equivalency.
- GMAT, (preferred), GRE, MCAT, LSAT, and PCAT (submitted scores must be within five (5) years of the term of entry);
- Applicants may request a waiver of GMAT if they meet one of the following requirements:
 - Have a bachelor's degree with a cumulative GPA of 3.5 or greater from University of South Florida.
 - Have a bachelor's degree with a cumulative GPA of 3.5 or greater from any State of Florida preeminent institution (i.e., University of Florida- Gainesville, Florida State University - Tallahassee).
 - Have a bachelor's degree with a cumulative GPA of 3.5 or greater from an AAU school (American Association of Universities).
 - Have three or more years of managerial or professional experience.
- A statement of purpose
- Recommendation letters
- Resume
- Relevant professional work experience
- Any additional information that helps to ensure potential success of the applicant in the program
- For applicants whose native language is not English, English proficiency must be demonstrated as detailed in the USF Graduate Catalog.

How to Apply

Applications are submitted online at grad.usf.edu and are evaluated as they are received. Admissions decisions are usually made within four weeks. Non-USF transcripts must be submitted with application.

Application Deadline

Fall

Domestic: June 1

International: June 1

Spring

Domestic: October 15

International: September 15

Please contact International Services at global.usf.edu/is for more information on international requirements.

Financial Assistance

USF and the Muma College of Business offer a number of scholarships, graduate teaching assistantships, tutoring opportunities, and Student Excellence Grants to students. Please visit the USF Financial Aid website at usf.edu/financialaid for other sources of financial assistance.

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Our college is accredited by:



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