An undergraduate degree in management from the Muma College of Business at the University of South Florida is a gateway to the business world. Students acquire the necessary knowledge to contribute to the success of any organization whether in the private, public, or nonprofit sectors.

Whatever the specific day-to-day functions, the degree helps graduates become an essential part of the success of the organization.

A capstone course integrates the learning objectives of the major in a study of a real organization where students demonstrate that they can effectively apply what they have learned.

Internship opportunities provide students real-world industry experience with faculty supervision while earning a stipend. USF offers many study abroad opportunities that help students learn how to adapt and succeed in a changing business world.

USF graduates receive job offers locally and nationally from companies such as Citigroup, Verizon, JPMorgan Chase, Raymond James, General Motors, Lockheed Martin, Deloitte, Tribridge, AT&T, Bank of America, PricewaterhouseCoopers, DTCC, WellCare, and Nielsen.

The Muma College of Business has a strong advising group that helps students with their course selection and career planning.

Management graduates have obtained job titles such as project manager, human resources/people analyst, talent analyst, team lead, training and development specialist, operations manager, data analyst, and management consultant.

The Information Systems and Decision Sciences department regularly hosts events, bootcamps, and competitions to sharpen students’ marketable skills and provide opportunities to interact with employers. Faculty are engaged in research, teaching, and practice in collaboration with the community.

Mastery of course content enables students to inspire themselves, others, teams, and organizations to coordinate efforts and get effective outcomes. Content covered includes ethics and law, organizational behavior, human resources, global perspectives, and negotiating skills.
The management degree requires 24 credit hours of course work. Through appropriate course selection, interested students can choose to concentrate in human resources management.

**CORE COURSES**
- MAN 3240 Organizational Behavior Analysis
- MAN 3301 Human Resource Management
- MAN 4282 Organizational Assessment
- MAN 4737 Integrated Management Applications

**ELECTIVES**
- MAN 4063 Management Ethics
- MAN 4402 Employment Laws
- MAN 4441 Negotiation and Conflict Resolution
- MAN 4600 International Management
- MAN 4631 Global Perspectives and Management Choices
- MAN 4930 Selected Topics in Management
- MAN 4930 Business Analysis
- MAN 4940 Management Internship
- ENT 4024 Small Business Management - Entrepreneurship
- GEY 4635 Business Management in an Aging Society

**CONCENTRATION**

**HUMAN RESOURCES MANAGEMENT**

This concentration provides students with the knowledge and skills necessary to succeed in the field of human resources management. Students learn about functions within this particular discipline such as managing compensation, benefits, training and development, recruitment, staffing, employee retention, performance evaluation, and employment law.

"The undergraduate management program will help develop your skills in collaboration and leadership. The dedicated faculty and staff are always willing to share career advice and opportunities- for me, one opportunity was becoming president of the USF Human Resource Club."

Stephanie Plazas, Class of 2018
## YEAR 1

### Semester 1
- ENC 1101 Composition I 3
- MAC 2241 or MAC 2281 or MAC 2311 or MAC 2233 3
- CGS 2100 Computers In Business 3
- SPC 2608 Public Speaking 3
- SLS 2901 or General Elective 3

**Total Credit Hours 15**

### Semester 2
- Non-Business Elective 3
- ENC 1102 Composition II 3
- CAFA FKL/Gen Ed Fine Arts 3
- SGEN General Education Core Natural Sciences 3
- ECO 2013 Economic Principles (Macroeconomics) 3

**Total Credit Hours 15**

### Summer
- Open for a study abroad program and/or internship.

### Semester 3
- ACG 2021 Principles of Financial Accounting 3
- ECO 2023 Economic Principles (Microeconomics) 3
- CACG FKL/Gen Ed Human and Cultural Diversity in a Global Context 3
- CANL or CANP (Take a CANP or CANL course, depending on what course was taken for the Natural Science core.) 3
- GEB 3033 Business Workplace Skills and Best Practices 3

**Total Credit Hours 15**

### Semester 4
- QMB 2100 Business and Economic Statistics I 3
- ACG 2071 Principles of Managerial Accounting 3
- CASB FKL/Gen Ed Social and Behavioral Sciences 3
- Non-Business Elective 3
- MAN 3025 Principles of Management 3

**Total Credit Hours 15**

### Summer
- QMB 3200 Business and Economic Statistics II 3
- 6ACT FKL/Gen Ed Gordon Rule Humanities 3

**Total Credit Hours 6**

### Semester 5
- ENC 3310 or ENC 3250 3
- ISM 3011 Information Systems in Organizations 3
- FIN 3403 Principles of Finance 3
- 6ACT FKL/Gen Ed Gordon Rule Communication 3
- MAN 3023 Basic Marketing 3

**Total Credit Hours 15**

### Semester 6
- MAN 3240 Organizational Behavior Analysis 3
- MAN 3301 Human Resource Management 3
- MAN 4504 Operations Management: A Systems Approach 3
- Management Elective 3

**Total Credit Hours 12**

### Summer
- Management Elective 3

**Total Credit Hours 3**

### Semester 7
- BUL 3320 Law And Business I 3
- MAN 4282 Organizational Assessment 3
- Management Elective 3
- Non-Business Elective 3

**Total Credit Hours 12**

### Semester 8
- MAN 4737 Integrated Management Applications 3
- GEB 4890 Strategic Management and Decision Making 3
- Management Elective 3
- Non-Business Elective 3

**Total Credit Hours 12**

### Summer
- Management Elective 3

**Total Credit Hours 3**

*Last updated JUNE 2017 See [http://ugs.usf.edu/eight-semester-plans/](http://ugs.usf.edu/eight-semester-plans/) for most current plan*
ADMISSION REQUIREMENTS

FRESHMEN

Most students join the USF Muma College of Business as juniors, but the Bulls Business Network provides an opportunity for top students to join early. Students choose any major offered by the college and are admitted to the BBN based on the following requirements:

- **SAT:** 1140 Composite, 550 Math
- **ACT:** 25 Composite, 25 Math
- **Weighted high school GPA:** 3.5

The Bull Business Network is an organization for high-achieving first-year students, that provides an avenue for aspiring business students to enjoy early admission to the business school and take advantage of special registration and advising opportunities.

JUNIOR TRANSFER STUDENTS

The general requirements for admission into the Muma College of Business include:

Minimum of **60 credit hours** of college credit earned. Minimum of **2.5 cumulative grade point average** on all college-level work and a minimum of 2.0 on all courses attempted at USF, including any prior to renewal. Completion of the following state-mandated common prerequisites (or equivalents) with a grade of **C- or higher** in each course and an **overall 2.0 GPA**:

- ACGX021/ACG X022 Financial Accounting (or ACG X001 & ACG X011)
- ACGX071 Managerial Accounting (or X301)
- CGSX100 Computers in Business (or acceptable substitute such as CGS X100C, CGS X530, CGS X570, CGS X531, CGSX0000, MAN X812)
- ECOX013 Principles of Macroeconomics
- ECOX023 Principles of Microeconomics
- MACX233 Elementary Calculus (or acceptable substitute such as MAC 2230)
- STAX023 Introductory Statistics or QMB X100 (or STAX122 although STA X023 and QMB X100 are preferred)

HOW TO APPLY

Review all admission requirements. Submit online application by the application deadline.

- **November 1** – Preferred admissions deadline
- **January 15** – Application completion deadline for students to qualify for admissions scholarships
- **March 1** – Deadline to be considered for financial aid
- **April 15** – Final application deadline

International students may have different deadlines.

FINANCIAL ASSISTANCE

USF and the Muma College of Business offer a number of scholarships, tutoring opportunities, and Student Excellence Grants. Please visit the USF Financial Aid website at [www.usf.edu/finaid](http://www.usf.edu/finaid) for other sources of financial assistance.

CONTACT US

Muma College of Business
Undergraduate Office
4202 E Fowler Ave.
Tampa, FL 33620-5500
(813) 974-4290
http://www.usf.edu/business/undergraduate/advising/

Apply at: usf.edu/admissions